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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0988
October 27, 1988

SEPTEMBER

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,080,592	1,029,167	5.0%	180,249	180,441	- .1%	1,260,841	1,209,608	4.2%
(+) Production	804,977	705,913	14.0%	126,925	82,288	54.2%	931,902	788,201	18.2%
(-) Ending Inventory	1,302,555	1,057,889	23.1%	188,102	147,947	27.1%	1,490,657	1,205,836	23.6%
(=) Total Disappearance	583,014	677,191	-13.9%	119,072	114,782	3.7%	702,086	791,973	-11.3%
(-) Exports	304,344	231,833	31.3%	42,626	26,332	61.9%	346,970	258,165	34.4%
(=) Disappearance-Canada & United States	278,670	445,358	-37.4%	76,446	88,450	-13.6%	355,116	533,808	-33.5%

THREE MONTHS (JULY - SEPTEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	1,886,960	1,641,291	15.0%	373,718	282,264	32.4%	2,260,678	1,923,555	17.5%
(-) Ending Inventory	1,302,555	1,057,889	23.1%	188,102	147,947	27.1%	1,490,657	1,205,836	23.6%
(=) Total Disappearance	1,891,325	1,843,078	2.6%	345,709	353,937	-2.3%	2,237,034	2,197,015	1.8%
(-) Exports	969,378	772,162	25.5%	145,165	181,476	-20.0%	1,114,543	953,638	16.9%
(=) Disappearance-Canada & United States	921,947	1,070,916	-13.9%	200,544	172,461	16.3%	1,122,491	1,243,377	-9.7%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491									
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

SEPTEMBER 1988

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1988 SEP	1987	MINE SITE	OFFSITE	1988	1987	1988 SEP	1987
MURIATE								
Special Standard	16,264	28,122	13,682	16,937	30,619	58,111	30,895	18,061
Standard	299,393	197,378	196,326	195,650	391,976	424,055	221,068	155,133
Chemical	9,579	9,792	2,769	5,314	8,083	12,788	8,181	4,594
Coarse	250,969	213,096	157,755	371,909	529,664	235,419	148,864	232,422
Granular	268,743	272,755	148,052	239,948	388,000	299,779	209,877	305,646
Soluble	65,665	49,077	46,445	46,883	93,328	127,277	62,948	63,837
Sulphates	21,289	17,981	38,615	10,372	48,987	48,406	20,253	12,281
TOTAL:	931,902	788,201	603,644	887,013	1,490,657	1,205,835	702,086	791,974

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1988 SEP	1987	1988 SEP	1987	1988 SEP	1987	1988 SEP	1987	1988	1987
MURIATE										
Special Std	-	-	21,248	11,412	-	-	-	-	21,248	11,412
Standard	15,679	27,889	184,947	109,960	25,664	18,285	452	382	226,742	156,516
Chemical	-	-	-	-	4,646	4,570	283	124	4,929	4,694
Coarse	131,343	231,681	28,531	33,980	-	-	-	-	159,874	265,661
Granular	123,713	207,299	77,207	75,463	-	-	-	-	200,920	282,762
Soluble	27,127	41,569	11,698	12,079	8,998	9,532	11,999	12,001	59,822	75,181
Sulphates	9,053	10,762	10,605	2,764	669	622	-	-	20,327	14,148
TOTAL:	306,915	519,200	334,236	245,658	39,977	33,009	12,734	12,507	693,862	810,374

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

SEPTEMBER 1988

	PRODUCTION			ENDING INVENTORY September 30				DISAPPEARANCE		
	1988	SEP	1987	MINE SITE	OFFSITE	1988	1987	1988	SEP	1987
MURIATE										
Special Standard	16,264		28,122	13,682	16,937	30,619	58,111	30,895		18,061
Standard	262,428		179,473	124,146	195,329	319,475	373,132	189,708		124,367
Chemical	8,771		9,792	1,730	5,314	7,044	11,546	7,526		4,594
Coarse	239,772		205,264	141,188	371,909	513,097	228,700	134,558		217,626
Granular	216,224		234,185	108,891	238,060	346,951	259,982	159,702		248,706
Soluble	61,518		49,077	38,486	46,683	85,369	126,418	60,625		63,837
TOTAL:	804,977		705,913	428,123	874,432	1,302,555	1,057,889	583,014		677,191

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		SEPTEMBER	
	1988	SEP	1987	1988	SEP	1987	1988	SEP 1987	1988	SEP 1987	1988	1987
MURIATE												
Special Std	-		-	21,248		11,412	-	-	-	-	21,248	11,412
Standard	4,495		17,304	177,804		106,214	17,149	8,202	-	-	199,448	131,720
Chemical	-		-	-		-	4,023	4,570	262	124	4,285	4,694
Coarse	125,757		219,157	20,422		33,980	-	-	-	-	146,179	253,137
Granular	91,259		159,137	60,911		56,023	-	-	-	-	152,170	215,160
Soluble	25,864		41,569	11,698		12,079	8,088	9,532	11,999	12,001	57,649	75,181
TOTAL:	247,375		437,167	292,083		219,708	29,260	22,304	12,261	12,125	580,979	691,304

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

SEPTEMBER 1988

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1988 SEP	1987	MINE SITE	OFFSITE	1988	1987	1988 SEP	1987
MURIATE								
Standard	36,965	17,905	72,180	321	72,501	50,923	31,360	30,766
Chemical	808	-	1,039	-	1,039	1,242	655	-
Coarse	11,197	7,832	16,567	-	16,567	6,719	14,306	14,796
Granular	52,519	38,570	39,161	1,888	41,049	39,797	50,175	56,940
Soluble	4,147	-	7,959	-	7,959	859	2,323	-
Sulphates	21,289	17,981	38,615	10,372	48,987	48,406	20,253	12,281
TOTAL:	126,925	82,288	175,521	12,581	188,102	147,946	119,072	114,783

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1988 SEP	1987	1988 SEP	1987	1988 SEP	1987	1988 SEP	1987	1988	1987
MURIATE										
Standard	11,184	10,585	7,143	3,746	8,515	10,083	452	382	27,294	24,796
Chemical	-	-	-	-	623	-	21	-	644	-
Coarse	5,586	12,524	8,109	-	-	-	-	-	13,695	12,524
Granular	32,454	48,162	16,296	19,440	-	-	-	-	48,750	67,602
Soluble	1,263	-	-	-	910	-	-	-	2,173	-
Sulphates	9,053	10,762	10,605	2,764	669	622	-	-	20,327	14,148
TOTAL:	59,540	82,033	42,153	25,950	10,717	10,705	473	382	112,883	119,070

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1088
December 5, 1988

OCTOBER

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,302,555	1,057,889	23.1%	188,102	147,946	27.1%	1,490,657	1,205,835	23.6%
(+) Production	834,248	773,610	7.8%	125,426	164,379 *	-23.7%	959,674	937,989 *	2.3%
(-) Ending Inventory	1,439,856	1,199,456	20.0%	196,372	141,447 *	38.8%	1,636,228	1,340,903 *	22.0%
(=) Total Disappearance	696,947	632,043	10.3%	117,156	170,878 *	-31.4%	814,103	802,921 *	1.4%
(-) Exports	336,390	344,281	-2.3%	29,768	56,512	-47.3%	366,158	400,793	-8.6%
(=) Disappearance-Canada & United States	360,557	287,762	25.3%	87,388	114,366 *	-23.6%	447,945	402,128 *	11.4%

FOUR MONTHS (JULY - OCTOBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	2,721,208	2,414,901	12.7%	499,144	446,643 *	11.8%	3,220,352	2,861,544 *	12.5%
(-) Ending Inventory	1,439,856	1,199,456	20.0%	196,372	141,447 *	38.8%	1,636,228	1,340,903 *	22.0%
(=) Total Disappearance	2,588,272	2,475,121	4.6%	462,865	524,816 *	-11.8%	3,051,137	2,999,937 *	1.7%
(-) Exports	1,305,768	1,116,443	17.0%	174,933	237,988	-26.5%	1,480,701	1,354,431	9.3%
(=) Disappearance-Canada & United States	1,282,504	1,358,678	-5.6%	287,932	286,828 *	.4%	1,570,436	1,645,506 *	-4.6%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636								
FY 1987/88	1,235	1,210	1,206	1,341 *	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

* October 1987 production, ending inventory, and disappearance figures have been changed to agree with United States producer adjustments received after PPI's October 1987 report was published. PPI was notified by the producer of the October errors prior to publication of the December report, and corrections were made in that month's report. Quarterly, calendar 1987 and fertilizer year 1987/88 reports are correct. Corrections will be made in November 1987's disappearance figures and in December 1987's production and disappearance data to make comparisons between current and prior year monthly activity meaningful. (Canadian figures were not affected.)

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER 1988

	PRODUCTION			ENDING INVENTORY October 31				DISAPPEARANCE		
	1988	OCT	1987	MINE SITE	OFFSITE	1988	1987	1988	OCT	1987
MURIATE										
Special Standard	6,684		19,152	20,355	14,189	34,544	51,644	2,759		25,619
Standard	310,797		291,547	217,617	167,673	385,290	462,340	317,483		253,262
Chemical	10,873		11,051	3,289	4,266	7,555	14,732	11,401		9,107
Coarse	265,900		240,243	186,205	383,394	575,599	241,381	219,965		234,281
Granular	261,309		298,908	197,846	249,526	447,372	390,361	201,937		208,326
Soluble	79,662		56,363	58,177	72,537	130,714	145,507	42,276		38,133
Sulphates	24,449		20,725	39,154	16,000	55,154	34,938	18,282		34,193
TOTAL:	959,674		937,989 *	722,643	913,585	1,636,228	1,340,903 *	814,103		802,921 *

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1988	OCT 1987	1988	OCT 1987	1988	OCT 1987	1988	OCT 1987	1988	1987
MURIATE										
Special Std	-	-	3,179	23,591	-	-	-	-	3,179	23,591
Standard	26,236	27,606	277,454	201,282	18,148	21,866	488	-13	322,326	250,741
Chemical	-	-	-	-	7,655	10,064	821	1,090	8,476	11,154
Coarse	200,832	180,712	11,200	30,250	-	-	-	-	212,032	210,962
Granular	145,209	111,049	54,936	109,277	-	-	-	-	200,145	220,326
Soluble	18,102	18,801	10,493	15,133	9,493	10,038	2,950	5,720	41,038	49,692
Sulphates	13,941	19,409	4,593	14,407	694	924	44	56	19,272	34,796
TOTAL:	404,320	357,577	361,855	393,940	35,990	42,892	4,303	6,853	806,468	801,262

* please see note on cover page.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER 1988

	PRODUCTION		ENDING INVENTORY October 31				DISAPPEARANCE	
	1988 OCT	1987	MINE SITE	OFFSITE	1988	1987	1988 OCT	1987
MURIATE								
Special Standard	6,684	19,152	20,355	14,189	34,544	51,644	2,759	25,619
Standard	272,783	237,647	143,160	167,687	310,847	411,532	281,411	199,247
Chemical	9,947	8,056	2,327	4,266	6,593	13,284	10,398	6,318
Coarse	253,395	220,048	168,368	389,394	557,762	233,753	208,730	214,995
Granular	214,248	239,536	159,551	247,416	406,967	344,924	154,232	154,594
Soluble	77,191	49,171	50,606	72,537	123,143	144,319	39,417	31,270
TOTAL:	834,248	773,610	544,367	895,489	1,439,856	1,199,456	696,947	632,043

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1988 OCT	1987	1988 OCT	1987	1988 OCT	1987	1988 OCT	1987	1988	1987
MURIATE										
Special Std	-	-	3,179	23,591	-	-	-	-	3,179	23,591
Standard	16,538	8,786	262,486	181,006	9,806	10,126	-	-	288,830	199,918
Chemical	-	-	-	-	6,994	5,723	438	500	7,432	6,223
Coarse	189,254	162,577	11,200	28,907	-	-	-	-	200,454	191,484
Granular	103,068	76,167	45,644	89,424	-	-	-	-	148,712	165,591
Soluble	16,105	14,212	10,493	15,133	8,522	8,213	2,950	5,720	38,070	43,278
TOTAL:	324,965	261,742	333,002	338,061	25,322	24,062	3,388	6,220	686,677	630,085

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

OCTOBER 1988

	PRODUCTION			ENDING INVENTORY October 31				DISAPPEARANCE	
	1988	OCT	1987	MINE SITE	OFFSITE	1988	1987	1988 OCT	1987
MURIATE									
Standard	38,014		53,900	74,457	-14	74,443	50,808	36,072	54,015
Chemical	926		2,995	962	-	962	1,448	1,003	2,789
Coarse	12,505		20,195	17,837	-	17,837	7,628	11,235	19,286
Granular	47,061		59,372	38,295	2,110	40,405	45,437	47,705	53,732
Soluble	2,471		7,192	7,571	-	7,571	1,188	2,859	6,863
Sulphates	24,449		20,725	39,154	16,000	55,154	34,938	18,282	34,193
TOTAL:	125,426		164,379 *	178,276	18,096	196,372	141,447 *	117,156 *	170,878

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		OCTOBER	
	1988	OCT	1987	1988	OCT	1987	1988	OCT 1987	1988	OCT 1987	1988	1987
MURIATE												
Standard	9,698	18,820		14,968	20,276		8,342	11,740	488	-13	33,496	50,823
Chemical	-	-		-	-		661	4,341	383	590	1,044	4,931
Coarse	11,578	18,135		-	1,343		-	-	-	-	11,578	19,478
Granular	42,141	34,882		9,292	19,853		-	-	-	-	51,433	54,735
Soluble	1,997	4,589		-	-		971	1,825	-	-	2,968	6,414
Sulphates	13,941	19,409		4,593	14,407		694	924	44	56	19,272	34,796
TOTAL:	79,355	95,835		28,853	55,879		10,668	18,830	915	633	119,791	171,177

* please see note on cover page.

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K20)

JULY - SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1988	1987	Change %	1988	1987	Change %	1988	1987	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	1,886,960	1,641,291	15.0%	373,718	282,264	32.4%	2,260,678	1,923,555	17.5%
(-) Ending Inventory	1,302,555	1,057,889	23.1%	188,102	147,947	27.1%	1,490,657	1,205,836	23.6%
(=) Total Disappearance	1,891,325	1,843,078	2.6%	345,709	353,937	-2.3%	2,237,034	2,197,015	1.8%
(-) Exports	969,378	772,162	25.5%	145,165	181,476	-20.0%	1,114,543	953,638	16.9%
(=) Disappearance-Canada & United States	921,947	1,070,916	-13.9%	200,544	172,461	16.3%	1,122,491	1,243,377	-9.7%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JULY-SEPTEMBER QUARTER, 1988 & 1987

	PRODUCTION		ENDING INVENTORY, September 30				DISAPPEARANCE	
	1988 JUL-SEP	1987	MINE SITE	OFFSITE	1988	1987	1988 JUL-SEP	1987
MURIATE								
Special Standard	41,176	54,375	13,682	16,937	30,619	58,111	78,202	77,826
Standard	710,557	471,101	196,326	195,650	391,976	424,055	660,233	523,787
Chemical	20,557	16,909	2,769	5,314	8,083	12,788	23,156	15,902
Coarse	587,358	513,211	157,755	371,909	529,664	235,419	547,327	633,439
Granular	687,475	708,478	148,052	239,948	388,000	299,779	734,004	763,924
Soluble	155,726	111,397	46,445	46,883	93,328	127,277	153,465	124,365
Sulphates	57,829	48,084	38,615	10,372	48,987	48,406	40,647	57,773
TOTAL:	2,260,678	1,923,555	603,644	887,013	1,490,657	1,205,835	2,237,034	2,197,016

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY-SEPTEMBER	
	1988 JUL-SEP	1987	1988 JUL-SEP	1987	1988 JUL-SEP	1987	1988 JUL-SEP	1987	1988	1987
MURIATE										
Special Std	13	15	56,413	37,356	-	-	-	-	56,426	37,371
Standard	43,361	60,680	571,899	431,496	67,402	69,259	1,399	8,454	684,061	569,889
Chemical	-	-	-	-	17,696	1,639	457	1,079	18,153	2,718
Coarse	469,440	564,665	98,266	99,429	-	-	-	-	567,706	664,094
Granular	378,396	404,720	302,941	302,234	-	-	-	-	681,337	706,954
Soluble	66,520	69,613	34,300	30,262	26,221	23,181	24,546	14,913	151,587	137,969
Sulphates	23,407	23,166	24,322	28,415	1,917	1,576	-	-	49,646	53,157
TOTAL:	981,137	1,122,859	1,088,141	929,192	113,236	95,655	26,402	24,446	2,208,916	2,172,152

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JULY-SEPTEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	13	3,687	44,736	0	771	49,207
Bangladesh	41,415	0	0	0	0	41,415
Belize	0	0	239	0	0	239
Brazil	40,708	53,131	189,828	0	728	284,395
Chile	26,126	0	1,392	0	7,085	34,603
China	93,490	0	7,034	0	0	100,524
Columbia	5,889	15,773	0	0	0	21,662
Costa Rica	5,990	0	1,323	0	1,885	9,198
Denmark	13,360	0	0	0	0	13,360
Dom. Republic	0	0	2,057	0	666	2,723
Ecuador	2,120	0	1,393	0	0	3,513
Holland	0	0	18,436	0	0	18,436
Honduras	0	0	120	0	22	142
India	69,575	0	0	0	0	69,575
Indonesia	32,563	0	0	0	0	32,563
Japan	38,573	23,191	16,141	34,247	7,760	119,912
Korea	31,696	0	0	0	0	31,696
Malaysia	70,521	0	0	0	0	70,521
Martinique	0	0	2,976	0	0	2,976
Mexico	11,705	0	0	53	424	12,182
New Zealand	17,818	670	1,922	0	0	20,410
Norway	10,487	0	0	0	0	10,487
Panama	0	0	1,817	0	0	1,817
Philippines	3,668	0	0	0	0	3,668
Puerto Rico	0	1,814	3,636	0	131	5,581
Saudi Arabia	0	0	0	0	4,850	4,850
Spain	0	0	6,223	0	0	6,223
Sri Lanka	12,454	0	0	0	0	12,454
Switzerland	64,408	0	0	0	0	64,408
Taiwan	35,733	0	0	0	0	35,733
Venezuela	0	0	3,668	0	0	3,668
TOTAL AG:	628,312	98,266	302,941	34,300	24,322	1,088,141
NON-AGRICULTURAL						
Argentina	31	-	-	0	0	31
Italy	0	-	-	19,212	0	19,212
Japan	262	-	-	5,170	0	5,432
Korea	138	-	-	0	0	138
Mexico	1,401	-	-	164	0	1,565
United Kingdom	24	-	-	0	0	24
TOTAL NON-AG:	1,856	-	-	24,546	0	26,402
TOTAL EXPORTS:	**630,168**	**98,266**	**302,941**	**58,846**	**24,322**	**1,114,543**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JULY-SEPTEMBER QUARTER, 1988 & 1987

	PRODUCTION		ENDING INVENTORY, September 30				DISAPPEARANCE	
	1988 JUL-SEP	1987	MINE SITE	OFFSITE	1988	1987	1988 JUL-SEP	1987
MURIATE								
Special Standard	41,176	54,375	13,682	16,937	30,619	58,111	78,202	77,826
Standard	607,795	402,527	124,146	195,329	319,475	373,132	568,491	436,156
Chemical	17,939	14,531	1,730	5,314	7,044	11,546	20,797	13,999
Coarse	545,718	482,158	141,188	371,909	513,097	228,700	516,169	598,451
Granular	531,234	579,362	108,891	238,060	346,951	259,982	560,852	595,290
Soluble	143,098	108,338	38,486	46,883	85,369	126,418	146,814	121,356
TOTAL:	1,886,960	1,641,291	428,123	874,432	1,302,555	1,057,889	1,891,325	1,843,078

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY-SEPTEMBER	
	1988 JUL-SEP	1987	1988 JUL-SEP	1987	1988 JUL-SEP	1987	1988 JUL-SEP	1987	1988	1987
MURIATE										
Special Std	13	15	56,413	37,356	-	-	-	-	56,426	37,371
Standard	19,072	38,788	540,881	404,144	38,182	39,970	(12)	-	598,123	482,902
Chemical	-	-	-	-	16,239	-	436	801	16,675	801
Coarse	452,913	540,905	84,650	88,742	-	-	-	-	537,563	629,647
Granular	277,549	330,965	228,381	195,944	-	-	-	-	505,930	526,909
Soluble	62,951	68,186	34,247	30,262	23,429	21,581	24,382	14,913	145,009	134,942
TOTAL:	812,498	978,859	944,572	756,448	77,850	61,551	24,806	15,714	1,859,726	1,812,572

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY-SEPTEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	13	3,687	44,736	0	48,436
Bangladesh	41,415	0	0	0	41,415
Brazil	23,688	45,197	138,073	0	206,958
Chile	26,126	0	1,392	0	27,518
China	93,490	0	7,034	0	100,524
Columbia	0	11,905	0	0	11,905
Costa Rica	4,039	0	0	0	4,039
Denmark	13,360	0	0	0	13,360
Holland	0	0	18,436	0	18,436
India	69,575	0	0	0	69,575
Indonesia	32,563	0	0	0	32,563
Japan	35,327	23,191	15,074	34,247	107,839
Korea	31,696	0	0	0	31,696
Malaysia	70,521	0	0	0	70,521
Mexico	10,913	0	0	0	10,913
New Zealand	17,818	670	0	0	18,488
Norway	10,487	0	0	0	10,487
Philippines	3,668	0	0	0	3,668
Puerto Rico	0	0	3,636	0	3,636
Sri Lanka	12,454	0	0	0	12,454
Switzerland	64,408	0	0	0	64,408
Taiwan	35,733	0	0	0	35,733
TOTAL AG:	597,294	84,650	228,381	34,247	944,572
NON-AGRICULTURAL					
Italy	0	-	-	19,212	19,212
Japan	262	-	-	5,170	5,432
Korea	138	-	-	0	138
United Kingdom	24	-	-	0	24
TOTAL NON-AG:	424	-	-	24,382	24,806
TOTAL EXPORTS:	597,718	84,650	228,381	58,629	969,378

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JULY-SEPTEMBER QUARTER, 1988 & 1987

	PRODUCTION		ENDING INVENTORY, September 30				DISAPPEARANCE	
	1988	JUL-SEP 1987	MINE SITE	OFFSITE	1988	1987	1988	JUL-SEP 1987
MURIATE								
Standard	102,762	68,574	72,180	321	72,501	50,923	91,742	87,631
Chemical	2,618	2,378	1,039	-	1,039	1,242	2,359	1,903
Coarse	41,640	31,053	16,567	-	16,567	6,719	31,158	34,988
Granular	156,241	129,116	39,161	1,888	41,049	39,797	173,152	168,634
Soluble	12,628	3,059	7,959	-	7,959	859	6,651	3,009
Sulphates	57,829	48,084	38,615	10,372	48,987	48,406	40,647	57,773
TOTAL:	373,718	282,264	175,521	12,581	188,102	147,946	345,709	353,938

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY-SEPTEMBER	
	1988	JUL-SEP 1987	1988	JUL-SEP 1987	1988	JUL-SEP 1987	1988	JUL-SEP 1987	1988	1987
MURIATE										
Standard	24,289	21,892	31,018	27,352	29,220	29,289	1,411	8,454	85,938	86,987
Chemical	-	-	-	-	1,457	1,639	21	278	1,478	1,917
Coarse	16,527	23,760	13,616	10,687	-	-	-	-	30,143	34,447
Granular	100,847	73,755	74,560	106,290	-	-	-	-	175,407	180,045
Soluble	3,569	1,427	53	-	2,792	1,600	164	-	6,578	3,027
Sulphates	23,407	23,166	24,322	28,415	1,917	1,576	-	-	49,646	53,157
TOTAL:	168,639	144,000	143,569	172,744	35,386	34,104	1,596	8,732	349,190	359,580

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

JULY-SEPTEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	771	771
Belize	0	0	239	0	0	239
Brazil	17,020	7,934	51,755	0	728	77,437
Chile	0	0	0	0	7,085	7,085
Columbia	5,889	3,868	0	0	0	9,757
Costa Rica	1,951	0	1,323	0	1,885	5,159
Dom. Republic	0	0	2,057	0	666	2,723
Ecuador	2,120	0	1,393	0	0	3,513
Honduras	0	0	120	0	22	142
Japan	3,246	0	1,067	0	7,760	12,073
Martinique	0	0	2,976	0	0	2,976
Mexico	792	0	0	53	424	1,269
New Zealand	0	0	1,922	0	0	1,922
Panama	0	0	1,817	0	0	1,817
Puerto Rico	0	1,814	0	0	131	1,945
Saudi Arabia	0	0	0	0	4,850	4,850
Spain	0	0	6,223	0	0	6,223
Venezuela	0	0	3,668	0	0	3,668
TOTAL AG:	31,018	13,616	74,560	53	24,322	143,569
NON-AGRICULTURAL						
Argentina	31	-	-	0	0	31
Mexico	1,401	-	-	164	0	1,565
TOTAL NON-AG:	1,432	-	-	164	0	1,596
TOTAL EXPORTS	**32,450**	**13,616**	**74,560**	**217**	**24,322**	**145,165**

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1/24/89

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1188
January 11, 1989

NOVEMBER

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,439,856	1,199,456	20.0%	196,372	141,447 *	38.8%	1,636,228	1,340,903 *	22.0%
(+) Production	801,552	706,630	13.4%	157,573	131,763	19.6%	959,125	838,393	14.4%
(-) Ending Inventory	1,532,189	1,394,350	9.9%	242,152	156,235	55.0%	1,774,341	1,550,585	14.4%
(=) Total Disappearance	709,219	511,736	38.6%	111,793	116,975 *	-4.4%	821,012	628,711 *	30.6%
(-) Exports	348,108	229,775	51.5%	27,213	23,596	15.3%	375,321	253,371	48.1%
(=) Disappearance-Canada & United States	361,111	281,961	28.1%	84,580	93,379	-9.4%	445,691	375,340	18.7%

FIVE MONTHS (JULY - NOVEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	3,522,760	3,121,531	12.9%	656,717	578,406	13.5%	4,179,477	3,699,937	13.0%
(-) Ending Inventory	1,532,189	1,394,350	9.9%	242,152	156,235	55.0%	1,774,341	1,550,585	14.4%
(=) Total Disappearance	3,297,491	2,986,857	10.4%	574,658	641,791 *	-10.5%	3,872,149	3,628,648 *	6.7%
(-) Exports	1,653,876	1,346,218	22.9%	202,146	261,584	-22.7%	1,856,022	1,607,802	15.4%
(=) Disappearance-Canada & United States	1,643,615	1,640,639	.2%	372,512	380,207	-2.0%	2,016,127	2,020,846	- .2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774							
FY 1987/88	1,235	1,210	1,206	1,341 *	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

*Corrections have been made in November 1987's disappearance figures, as well as beginning and FYTD inventory figures reported for that month (North American and United States producer statistics only). October 1987 production, ending inventory, and disappearance figures were changed to agree with United States producer adjustments received after PPI's October 1987 report was published; please see our October 1988 Potash Summary Report for an explanation. Quarterly, calendar 1987 and fertilizer year 1987/88 reports are correct. When PPI's December 1988 Potash Summary Report is published, corrections will be made in December 1987's production and disappearance data to make comparisons between current and prior year monthly activity meaningful.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

NOVEMBER 1988

	PRODUCTION			ENDING INVENTORY November 30				DISAPPEARANCE		
	1988	NOV	1987	MINE SITE	OFFSITE	1988	1987	1988	NOV	1987
MURIATE										
Special Standard	22,221		30,822	24,043	11,380	35,423	64,883	21,342		17,583
Standard	368,088		210,584	271,497	168,245	439,742	515,136	313,636		157,788
Chemical	9,997	(A)	3,294	3,845	3,341	7,186	13,006	10,366	(A)	5,020
Coarse	245,666		226,574	218,661	397,027 (A)	615,688	(A) 320,555	205,577	(A)	147,400
Granular	224,181		294,400	230,333 (A)	248,361	478,694	(A) 471,254	192,859	(A)	213,507
Soluble	66,722	(A)	53,030	62,824	73,173	135,997	131,700	61,439	(A)	66,837
Sulphates	22,250		19,689	42,374	19,237	61,611	34,051	15,793		20,576
TOTAL:	959,125		838,393	853,577 (A)	920,764 (A)	1,774,341	1,550,585	821,012		628,711 *

(A) Revised 1/13/89.

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		NOVEMBER	
	1988	NOV 1987	1988	NOV 1987	1988	NOV 1987	1988	NOV 1987	1988	1987
MURIATE										
Special Std	-	-	21,180	8,600	-	-	-	-	21,180	8,600
Standard	23,029	40,660	277,206	100,765	23,838	22,184	1	271	324,074	163,880
Chemical	-	-	-	-	6,760	5,489	728	274	7,488	5,763
Coarse	196,631	127,818	14,009	29,135	-	-	-	-	210,640	156,953
Granular	147,065	127,751	30,029	81,219	-	-	-	-	177,094	208,970
Soluble	24,764	19,876	18,711	2,765	10,363	9,369	11,521	25,286	65,359	57,296
Sulphates	13,783	12,157	1,936	5,041	578	771	-	15	16,297	17,984
TOTAL:	405,272	328,262	363,071	227,525	41,539	37,813	12,250	25,846	822,132	619,446

* please see note on cover page.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

NOVEMBER 1988

	PRODUCTION			ENDING INVENTORY November 30				DISAPPEARANCE		
	1988	NOV	1987	MINE SITE	OFFSITE	1988	1987	1988	NOV	1987
MURIATE										
Special Standard	22,221		30,822	24,043	11,380	35,423	64,883	21,342		17,583
Standard	301,912		172,573	177,127	167,925	345,052	462,118	267,707		121,987
Chemical	8,326	(A)	3,105	2,068	3,341	5,409	11,869	9,510	(A)	4,520
Coarse	232,658		215,117	199,652	397,027 (A)	596,679	(A) 315,782	193,741	(A)	133,088
Granular	172,522		236,893	176,052	(A) 244,574	420,626	(A) 411,664	158,863	(A)	170,153
Soluble	63,913	(A)	48,120	55,827	73,173	129,000	128,034	58,056	(A)	64,405
TOTAL:	801,552		706,630	634,769	(A) 897,420 (A)	1,532,189	1,394,350	709,219		511,736

(A) Revised 1/13/89.

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES NOVEMBER	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS				
	1988	NOV	1987	1988	NOV	1987	1988	NOV	1987	1988	NOV	1987	1988	1987
MURIATE														
Special Std	-		-	21,180		8,600	-		-	-		-	21,180	8,600
Standard	8,643		20,415	256,855		98,021	14,378		9,378	1		1	279,877	127,815
Chemical	-		-	-		-	5,876		4,935	274		274	6,150	5,209
Coarse	187,273		118,515	11,951		26,130	-		-	-		-	199,224	144,645
Granular	116,849		99,221	27,615		68,698	-		-	-		-	144,464	167,919
Soluble	22,003		17,538	18,711		2,765	9,713		8,547	11,521		25,286	61,948	54,136
TOTAL:	334,768		255,689	336,312		204,214	29,967		22,860	11,796		25,561	712,843	508,324

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

NOVEMBER 1988

	PRODUCTION			ENDING INVENTORY November 30				DISAPPEARANCE		
	1988	NOV	1987	MINE SITE	OFFSITE	1988	1987	1988	NOV	1987
MURIATE										
Standard	66,176		38,011	94,370	320	94,690	53,018	45,929		35,801
Chemical	1,671		189	1,777	-	1,777	1,137	856		500
Coarse	13,008		11,457	19,009	-	19,009	4,773	11,836		14,312
Granular	51,659		57,507	54,281	3,787	58,068	59,590	33,996		43,354
Soluble	2,809		4,910	6,997	-	6,997	3,666	3,383		2,432
Sulphates	22,250		19,689	42,374	19,237	61,611	34,051	15,793		20,576
TOTAL:	157,573		131,763	218,808	23,344	242,152	156,235	111,793		116,975 *

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		NOVEMBER	
	1988	NOV 1987	1988	NOV 1987	1988	NOV 1987	1988	NOV 1987	1988	1987
MURIATE										
Standard	14,386	20,245	20,351	2,744	9,460	12,806	-	270	44,197	36,065
Chemical	-	-	-	-	884	554	454	-	1,338	554
Coarse	358	9,303	2,058	3,005	-	-	-	-	11,416	12,308
Granular	30,216	28,530	2,414	12,521	-	-	-	-	32,630	41,051
Soluble	2,761	2,338	-	-	650	822	-	-	3,411	3,160
Sulphates	13,783	12,157	1,936	5,041	578	771	-	15	16,297	17,984
TOTAL:	70,504	72,573	26,759	23,311	11,572	14,953	454	285	109,289	111,122

* please see note on cover page.

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1288
February 8, 1989

DECEMBER

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,532,189	1,394,350	9.9%	242,152	156,235	55.0%	1,774,341	1,550,585	14.4%
(+) Production	739,106	602,653	22.6%	139,018	127,160 *	9.3%	878,124	729,813 *	20.3%
(-) Ending Inventory	1,495,149	1,251,312	19.5%	265,021	160,182	65.4%	1,760,170	1,411,494	24.7%
(=) Total Disappearance	776,146	745,691	4.1%	116,149	123,213 *	-5.7%	892,295	868,904 *	2.7%
(-) Exports	319,348	318,700	.2%	46,651	33,308	40.1%	365,999	352,008	4.0%
(=) Disappearance-Canada & United States	456,798	426,991	7.0%	69,498	89,905 *	-22.7%	526,296	516,896 *	1.8%

SIX MONTHS (JULY - DECEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	4,261,866	3,828,161	11.3%	795,735	705,566	12.8%	5,057,601	4,533,727	11.6%
(-) Ending Inventory	1,495,149	1,251,312	19.5%	265,021	160,182	65.4%	1,760,170	1,411,494	24.7%
(=) Total Disappearance	4,073,637	3,836,525	6.2%	690,807	765,004	-9.7%	4,764,444	4,601,529	3.5%
(-) Exports	1,973,224	1,664,918	18.5%	248,797	294,892	-15.6%	2,222,021	1,959,810	13.4%
(=) Disappearance-Canada & United States	2,100,413	2,171,607	-3.3%	442,010	470,112	-6.0%	2,542,423	2,641,719	-3.8%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760						
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

*Corrections reported by a U.S. producer after the December 1987 report was published. The October-December 1987 quarterly, calendar year 1987 and fertilizer year 1987/88 reports were all published subsequent to the corrections and are not affected by these changes.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

DECEMBER 1988

	PRODUCTION			ENDING INVENTORY December 31				DISAPPEARANCE		
	1988	DEC	1987	MINE SITE	OFFSITE	1988	1987	1988	DEC	1987
MURIATE										
Special Standard	12,176		20,914	13,356	10,347	23,703	45,890	23,896		39,907
Standard	293,073		184,442	281,893	173,754	455,647	486,230	277,168		213,348
Chemical	8,586		1,911	4,084	3,350	7,434	7,384	8,338		7,533
Coarse	223,847		199,131	159,882	414,274	574,156	315,732	265,379		203,954
Granular	257,835		261,108	223,169	278,480	501,649	426,947	234,880		305,415
Soluble	62,526		42,392	53,316	79,960	133,276	88,157	65,247		85,935
Sulphates	20,081		19,915	37,749	26,556	64,305	41,154	17,387		12,812
TOTAL:	878,124		729,813 *	773,449	986,721	1,760,170	1,411,494	892,295		868,904 *

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		DECEMBER	
	1988	DEC 1987	1988	DEC 1987	1988	DEC 1987	1988	DEC 1987	1988	1987
MURIATE										
Special Std	-	74	26,440	55,524	-	-	-	-	26,440	55,598
Standard	29,533	34,729	250,254	193,200	24,103	27,483	641	107	304,531	255,519
Chemical	-	-	-	-	5,888	7,215	377	226	6,265	7,441
Coarse	285,645	252,087	15,220	24,437	-	-	-	-	300,865	276,524
Granular	141,826	197,474	39,210	51,890	-	-	-	-	181,036	249,364
Soluble	34,407	38,603	5,172	19,697	8,963	10,602	24,502	2,773	73,044	71,675
Sulphates	16,961	7,907	4,183	4,154	535	644	-	-	21,679	12,705
TOTAL:	508,372	530,874	340,479	348,902	39,489	45,944	25,520	3,106	913,860	928,826

* please see note on cover page.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

DECEMBER 1988

	PRODUCTION		ENDING INVENTORY December 31				DISAPPEARANCE	
	1988 DEC	1987	MINE SITE	OFFSITE	1988	1987	1988 DEC	1987
MURIATE								
Special Standard	12,176	20,914	13,356	10,347	23,703	45,890	23,896	39,907
Standard	243,410	149,606	176,725	172,047	348,772	437,747	239,690	173,977
Chemical	7,702	1,215	2,412	3,350	5,762	6,254	7,349	6,830
Coarse	208,858	185,380	139,339	414,274	553,613	312,197	251,924	188,965
Granular	208,981	208,885	160,688	276,957	437,645	362,410	191,962	258,139
Soluble	57,979	36,653	45,694	79,960	125,654	86,814	61,325	77,873
TOTAL:	739,106	602,653	538,214	956,935	1,495,149	1,251,312	776,146	745,691

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES DECEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988 DEC	1987	1988 DEC	1987	1988 DEC	1987	1988 DEC	1987	1988	1987
MURIATE										
Special Std	-	74	26,440	55,524	-	-	-	-	26,440	55,598
Standard	14,892	19,309	226,125	184,376	12,614	13,766	-12	-	253,619	217,451
Chemical	-	-	-	-	5,050	6,527	225	226	5,275	6,753
Coarse	273,265	240,090	13,224	19,337	-	-	-	-	286,489	259,427
Granular	115,471	157,474	23,672	40,631	-	-	-	-	139,143	198,105
Soluble	29,062	34,837	5,172	15,833	7,826	10,176	24,502	2,773	66,562	63,619
TOTAL:	432,690	451,784	294,633	315,701	25,490	30,469	24,715	2,999	777,528	800,953

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

DECEMBER 1988

	PRODUCTION			ENDING INVENTORY December 31				DISAPPEARANCE		
	1988	DEC	1987	MINE SITE	OFFSITE	1988	1987	1988	DEC	1987
MURIATE										
Standard	49,663		34,836	105,168	1,707	106,875	48,483	37,478		39,371
Chemical	884		696	1,672	-	1,672	1,130	989		703
Coarse	14,989		13,751	20,543	-	20,543	3,535	13,455		14,989
Granular	48,854		52,223	62,481	1,523	64,004	64,537	42,918		47,276
Soluble	4,547		5,739	7,622	-	7,622	1,343	3,922		8,062
Sulphates	20,081		19,915	37,749	26,556	64,305	41,154	17,387		12,812
TOTAL:	139,018		127,160 *	235,235	29,786	265,021	160,182	116,149		123,213 *

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		DECEMBER	
	1988	DEC 1987	1988	DEC 1987	1988	DEC 1987	1988	DEC 1987	1988	1987
MURIATE										
Standard	14,641	15,420	24,129	8,824	11,489	13,717	653	107	50,912	38,068
Chemical	-	-	-	-	838	688	152	-	990	688
Coarse	12,380	11,997	1,996	5,100	-	-	-	-	14,376	17,097
Granular	26,355	40,000	15,538	11,259	-	-	-	-	41,893	51,259
Soluble	5,345	3,766	-	3,864	1,137	426	-	-	6,482	8,056
Sulphates	16,961	7,907	4,183	4,154	535	644	-	-	21,679	12,705
TOTAL:	75,682	79,090	45,846	33,201	13,999	15,475	805	107	136,332	127,873

* please see note on cover page.

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

OCTOBER - DECEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1988	1987	Change %	1988	1987	Change %	1988	1987	Change %
Beginning Inventory	1,302,555	1,057,889	23.1%	188,102	147,947	27.1%	1,490,657	1,205,836	23.6%
(+) Production	2,374,906	2,082,893	14.0%	422,017	423,302	- .3%	2,796,923	2,506,195	11.6%
(-) Ending Inventory	1,495,149	1,251,312	19.5%	265,021	160,181	65.4%	1,760,170	1,411,494	24.7%
(=) Total Disappearance	2,182,312	1,889,470	15.5%	345,098	411,067	-16.0%	2,527,410	2,300,537	9.9%
(-) Exports	1,003,846	892,756	12.4%	103,632	113,416	-8.6%	1,107,478	1,006,172	10.1%
(=) Disappearance-Canada & United States	1,178,466	996,714	18.2%	241,466	297,651	-18.9%	1,419,932	1,294,365	9.7%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER-DECEMBER QUARTER, 1988 & 1987

	PRODUCTION			ENDING INVENTORY, December 31				DISAPPEARANCE	
	1988	OCT-DEC	1987	MINE SITE	OFFSITE	1988	1987	1988 OCT-DEC	1987
MURIATE									
Special Standard	41,081		70,888	13,356	10,347	23,703	45,890	47,997	83,109
Standard	971,958		686,573	281,893	173,754	455,647	486,230	908,287	624,398
Chemical	29,456		16,256	4,084	3,350	7,434	7,384	30,105	21,660
Coarse	735,413		665,948	159,882	414,274	574,156	315,732	690,921	585,635
Granular	743,325		854,416	223,169	278,480	501,649	426,947	629,676	623,703
Soluble	208,910		151,785	53,316	79,960	133,276	88,157	168,962	190,905
Sulphates	66,780		60,329	37,749	26,556	64,305	41,154	51,462	67,581
TOTAL:	2,796,923		2,506,195	773,449	986,721	1,760,170	1,411,494	2,527,410	2,196,991

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER-DECEMBER	
	1988	OCT-DEC 1987	1988	OCT-DEC 1987	1988	OCT-DEC 1987	1988	OCT-DEC 1987	1988	1987
MURIATE										
Special Std	-	74	50,799	87,715	-	-	-	-	50,799	87,789
Standard	78,798	102,995	804,914	495,247	66,089	71,533	1,130	365	950,931	670,140
Chemical	-	-	-	-	20,303	22,768	1,926	1,590	22,229	24,358
Coarse	683,108	560,617	40,429	83,822	-	-	-	-	723,537	644,439
Granular	434,100	436,274	124,175	242,386	-	-	-	-	558,275	678,660
Soluble	77,273	77,280	34,376	37,595	28,819	30,009	38,973	33,779	179,441	178,663
Sulphates	44,685	39,473	10,712	23,602	1,807	2,339	44	71	57,248	65,485
TOTAL:	1,317,964	1,216,713	1,065,405	970,367	117,018	126,649	42,073	35,805	2,542,460	2,349,534

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

OCTOBER-DECEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,413	0	0	0	0	1,413
Australia	5,389	8,154	21,107	0	2,553	37,203
Belize	0	0	463	0	0	463
Brazil	10,406	16,587	15,835	0	121	42,949
Chile	38,863	0	0	0	0	38,863
China	289,165	0	0	0	2,497	291,662
Columbia	10,043	4,054	1,984	0	0	16,081
Costa Rica	6,004	0	0	0	485	6,489
Denmark	16,423	0	0	0	0	16,423
Dom. Republic	0	0	6,911	0	441	7,352
Ecuador	2,471	0	666	0	0	3,137
Finland	10,859	0	0	0	0	10,859
France	19,909	0	0	0	0	19,909
French Guiana	1,158	0	181	0	0	1,339
Guatemala	6,283	0	0	0	0	6,283
Holland	5,377	0	16,843	0	0	22,220
Honduras	408	0	0	0	0	408
India	67,551	0	0	8,763	0	76,314
Indonesia	62,418	0	0	0	0	62,418
Jamaica	0	1,945	2,246	0	0	4,191
Japan	39,815	9,689	17,079	22,143	346	89,072
Korea	91,124	0	0	0	0	91,124
Malaysia	39,100	0	0	0	3,716	42,816
Martinique	0	0	0	0	284	284
Mexico	11,982	0	13,939	0	227	26,148
New Zealand	12	0	0	0	0	12
Nigeria	6,725	0	0	0	0	6,725
Pakistan	13	0	0	0	0	13
Peru	4,435	0	0	0	0	4,435
Philippines	3,066	0	0	0	0	3,066
Puerto Rico	0	0	0	0	22	22
South Africa	0	0	3,682	0	0	3,682
Sri Lanka	19,868	0	0	0	0	19,868
Switzerland	28,465	0	7,266	0	0	35,731
Taiwan	33,032	0	0	3,470	20	36,522
Thailand	3,536	0	0	0	0	3,536
Venezuela	20,400	0	15,973	0	0	36,373
TOTAL AG:	855,713	40,429	124,175	34,376	10,712	1,065,405
NON-AGRICULTURAL						
Argentina	33	-	-	0	0	33
Italy	0	-	-	12,005	0	12,005
Japan	501	-	-	18,223	0	18,724
Korea	352	-	-	8,745	0	9,097
Mexico	1,482	-	-	0	44	1,526
Pakistan	38	-	-	0	0	38
Puerto Rico	5	-	-	0	0	5
Sweden	383	-	-	0	0	383
United Kingdom	262	-	-	0	0	262
TOTAL NON-AG:	3,056	-	-	38,973	44	42,073
TOTAL EXPORTS	**858,769**	**40,429**	**124,175**	**73,349**	**10,756**	**1,107,478**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER-DECEMBER QUARTER, 1988 & 1987

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1988 OCT-DEC	1987	MINE SITE	OFFSITE	1988	1987	1988 OCT-DEC	1987
MURIATE								
Special Standard	41,081	70,888	13,356	10,347	23,703	45,890	47,997	83,109
Standard	818,105	559,826	176,725	172,047	348,772	437,747	788,808	495,211
Chemical	25,975	12,376	2,412	3,350	5,762	6,254	27,257	17,668
Coarse	694,911	620,545	139,339	414,274	553,613	312,197	654,395	537,048
Granular	595,751	685,314	160,688	276,957	437,645	362,410	505,057	479,341
Soluble	199,083	133,944	45,694	79,960	125,654	86,814	158,798	173,548
TOTAL:	2,374,906	2,082,893	538,214	956,935	1,495,149	1,251,312	2,182,312	1,785,925

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER-DECEMBER	
	1988 OCT-DEC	1987	1988 OCT-DEC	1987	1988 OCT-DEC	1987	1988 OCT-DEC	1987	1988	1987
MURIATE										
Special Std	-	74	50,799	87,715	-	-	-	-	50,799	87,789
Standard	40,073	48,510	745,466	463,403	36,798	33,270	(11)	1	822,326	545,184
Chemical	-	-	-	-	17,920	17,185	937	1,000	18,857	18,185
Coarse	649,792	521,182	36,375	74,374	-	-	-	-	686,167	595,556
Granular	335,388	332,862	96,931	198,753	-	-	-	-	432,319	531,615
Soluble	67,170	66,587	34,376	33,731	26,061	26,936	38,973	33,779	166,580	161,033
TOTAL:	1,092,423	969,215	963,947	857,976	80,779	77,391	39,899	34,780	2,177,048	1,939,362

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

OCTOBER-DECEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	1,413	0	0	0	1,413
Australia	5,389	8,154	21,107	0	34,650
Brazil	10,406	16,587	10,536	0	37,529
Chile	38,863	0	0	0	38,863
China	281,394	0	0	0	281,394
Costa Rica	4,037	0	0	0	4,037
Denmark	16,423	0	0	0	16,423
Finland	10,859	0	0	0	10,859
France	19,909	0	0	0	19,909
Holland	5,377	0	16,843	0	22,220
India	67,551	0	0	8,763	76,314
Indonesia	62,418	0	0	0	62,418
Jamaica	0	1,945	2,246	0	4,191
Japan	33,421	9,689	14,414	22,143	79,667
Korea	91,124	0	0	0	91,124
Malaysia	39,100	0	0	0	39,100
Mexico	0	0	13,939	0	13,939
New Zealand	12	0	0	0	12
Nigeria	6,725	0	0	0	6,725
Pakistan	13	0	0	0	13
Philippines	3,066	0	0	0	3,066
South Africa	0	0	3,682	0	3,682
Sri Lanka	19,868	0	0	0	19,868
Switzerland	28,465	0	7,266	0	35,731
Taiwan	33,032	0	0	3,470	36,502
Thailand	3,536	0	0	0	3,536
Venezuela	13,864	0	6,898	0	20,762
TOTAL AG:	796,265	36,375	96,931	34,376	963,947
NON-AGRICULTURAL					
Italy	0	-	-	12,005	12,005
Japan	488	-	-	18,223	18,711
Korea	138	-	-	8,745	8,883
Pakistan	38	-	-	0	38
United Kingdom	262	-	-	0	262
TOTAL NON-AG:	926	-	-	38,973	39,899
TOTAL EXPORTS	**797,191**	**36,375**	**96,931**	**73,349**	**1,003,846**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

OCTOBER-DECEMBER QUARTER, 1988 & 1987

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1988 OCT-DEC	1987	MINE SITE	OFFSITE	1988	1987	1988 OCT-DEC	1987
MURIATE								
Standard	153,853	126,747	105,168	1,707	106,875	48,483	119,479	129,187
Chemical	3,481	3,880	1,672	-	1,672	1,130	2,848	3,992
Coarse	40,502	45,403	20,543	-	20,543	3,535	36,526	48,587
Granular	147,574	169,102	62,481	1,523	64,004	64,537	124,619	144,362
Soluble	9,827	17,841	7,622	-	7,622	1,343	10,164	17,357
Sulphates	66,780	60,329	37,749	26,556	64,305	41,154	51,462	67,581
TOTAL:	422,017	423,302	235,235	29,786	265,021	160,182	345,098	411,066

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER-DECEMBER	
	1988 OCT-DEC	1987	1988 OCT-DEC	1987	1988 OCT-DEC	1987	1988 OCT-DEC	1987	1988	1987
MURIATE										
Standard	38,725	54,485	59,448	31,844	29,291	38,263	1,141	364	128,605	124,956
Chemical	-	-	-	-	2,383	5,583	989	590	3,372	6,173
Coarse	33,316	39,435	4,054	9,448	-	-	-	-	37,370	48,883
Granular	98,712	103,412	27,244	43,633	-	-	-	-	125,956	147,045
Soluble	10,103	10,693	-	3,864	2,758	3,073	-	-	12,861	17,630
Sulphates	44,685	39,473	10,712	23,602	1,807	2,339	44	71	57,248	65,485
TOTAL:	225,541	247,498	101,458	112,391	36,239	49,258	2,174	1,025	365,412	410,172

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

OCTOBER-DECEMBER 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	2,553	2,553
Belize	0	0	463	0	0	463
Brazil	0	0	5,299	0	121	5,420
China	7,771	0	0	0	2,497	10,268
Columbia	10,043	4,054	1,984	0	0	16,081
Costa Rica	1,967	0	0	0	485	2,452
Dom. Republic	0	0	6,911	0	441	7,352
Ecuador	2,471	0	666	0	0	3,137
French Guiana	1,158	0	181	0	0	1,339
Guatemala	6,283	0	0	0	0	6,283
Honduras	408	0	0	0	0	408
Japan	6,394	0	2,665	0	346	9,405
Malaysia	0	0	0	0	3,716	3,716
Martinique	0	0	0	0	284	284
Mexico	11,982	0	0	0	227	12,209
Peru	4,435	0	0	0	0	4,435
Puerto Rico	0	0	0	0	22	22
Taiwan	0	0	0	0	20	20
Venezuela	6,536	0	9,075	0	0	15,611
TOTAL AG:	59,448	4,054	27,244	0	10,712	101,458
NON-AGRICULTURAL						
Argentina	33	-	-	0	0	33
Japan	13	-	-	0	0	13
Korea	214	-	-	0	0	214
Mexico	1,482	-	-	0	44	1,526
Puerto Rico	5	-	-	0	0	5
Sweden	383	-	-	0	0	383
TOTAL NON-AG:	2,130	-	-	0	44	2,174
TOTAL EXPORTS	**61,578**	**4,054**	**27,244**	**0**	**10,756**	**103,632**

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

CALENDAR YEAR 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	6,135	0	3,013	0	2,500	11,648
Australia	10,579	23,872	125,763	0	6,061	166,275
Bangladesh	55,304	0	0	0	0	55,304
Belize	0	0	702	0	0	702
Brazil	133,165	105,056	400,467	0	849	639,537
Chile	108,980	0	1,392	0	16,924	127,296
China	967,745	0	7,034	0	14,627	989,406
Columbia	29,729	27,764	3,952	0	2,855	64,300
Costa Rica	19,666	0	6,265	0	3,780	29,711
Denmark	84,116	0	0	0	0	84,116
Dom. Republic	0	0	18,378	0	1,228	19,606
Ecuador	14,483	(1,389)	4,142	0	0	17,236
El Salvador	661	0	0	0	971	1,632
Finland	21,382	0	0	0	0	21,382
France	19,909	0	0	0	0	19,909
French Guiana	1,158	0	511	0	0	1,669
Guatemala	14,653	0	2,570	0	0	17,223
Guyana	0	0	0	0	231	231
Holland	12,024	0	85,464	0	0	97,488
Honduras	4,592	0	120	0	22	4,734
India	205,049	0	0	8,763	0	213,812
Indonesia	180,653	0	0	0	0	180,653
Ireland	0	0	2,842	0	0	2,842
Jamaica	0	1,945	8,960	0	0	10,905
Japan	176,371	60,412	54,019	103,750	22,909	417,461
Korea	320,252	0	0	0	0	320,252
Malaysia	295,878	0	0	0	3,716	299,594
Martinique	0	0	2,976	0	284	3,260
Mexico	49,398	16,551	28,748	53	3,503	98,253
New Zealand	45,155	670	3,627	629	60	50,141
Nigeria	18,629	0	0	0	0	18,629
Norway	20,025	0	0	0	0	20,025
Pakistan	26	0	0	0	0	26
Panama	0	0	1,817	0	0	1,817
Peru	13,720	0	0	0	5,520	19,240
Philippines	51,230	0	0	0	0	51,230
Puerto Rico	0	3,627	3,636	0	483	7,746
Saudi Arabia	0	0	0	0	4,850	4,850
South Africa	0	0	9,050	0	533	9,583
Spain	0	0	6,223	0	0	6,223
Sri Lanka	77,941	0	0	0	0	77,941
Switzerland	137,595	0	25,438	0	0	163,033
Taiwan	104,486	0	0	7,044	141	111,671
Thailand	3,536	0	0	0	1,273	4,809
Venezuela	41,196	0	47,169	0	0	88,365
West Germany	0	0	0	0	0	0
TOTAL AG:	3,245,421	238,508	854,278	120,239	93,320	4,551,766
NON-AGRICULTURAL						
Argentina	64	-	-	0	0	64
French Guiana	463	-	-	0	0	463
Italy	0	-	-	50,077	0	50,077
Japan	1,740	-	-	45,815	0	47,555
Korea	490	-	-	24,877	0	25,367
Mexico	4,250	-	-	274	129	4,653
Pakistan	74	-	-	0	0	74
Puerto Rico	8	-	-	0	0	8
Sweden	557	-	-	0	0	557
United Kingdom	674	-	-	0	0	674
TOTAL NON-AG:	8,320	-	-	121,043	129	129,492
TOTAL EXPORTS	**3,253,741**	**238,508**	**854,278**	**241,282**	**93,449**	**4,681,258**

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	14,065	25,466	19,230	7,037	3,954	69,752
AK Alaska	0	0	302	0	0	302
AZ Arizona	601	79	805	125	310	1,920
AR Arkansas	572	496	42,354	9,449	264	53,135
CA California	33,848	16,830	14,750	323	12,322	78,073
CO Colorado	1,699	32	5,819	543	583	8,676
CT Connecticut	0	1,684	1,932	31	376	4,023
DE Delaware	0	667	17,896	407	331	19,301
FL Florida	28,993	20,506	13,431	4,480	38,386	105,796
GA Georgia	14,640	17,715	55,290	16,212	17,648	121,505
HI Hawaii	318	7,163	1,944	44	554	10,023
ID Idaho	1,816	10,196	12,769	309	18	25,108
IL Illinois	11,659	527,599	61,227	64,007	1,691	666,183
IN Indiana	11,148	231,787	50,593	36,679	1,791	331,998
IA Iowa	6,091	306,619	119,804	63,205	442	496,161
KS Kansas	3,174	8,147	33,337	5,331	1,327	51,316
KY Kentucky	26	101,339	15,647	325	4,340	121,677
LA Louisiana	18,739	66,580	67,048	5,514	100	157,981
ME Maine	0	1,260	4,813	68	437	6,578
MD Maryland	2,688	361	19,397	8,763	243	31,452
MA Massachusetts	0	682	2,894	342	338	4,256
MI Michigan	504	131,543	57,315	1,197	1,848	192,407
MN Minnesota	2,889	124,045	205,721	16,319	2,084	351,058
MS Mississippi	0	7,054	13,819	8,950	453	30,276
MO Missouri	16,331	32,889	188,633	27,883	894	266,630
MT Montana	72	1,004	9,068	623	6	10,773
NE Nebraska	2,240	4,088	13,736	7,490	5,122	32,676
NV Nevada	0	61	0	0	12	73
NH New Hampshire	0	0	2,552	0	11	2,563
NJ New Jersey	0	1,746	2,990	1,661	386	6,783
NM New Mexico	11,980	110	4,302	21	1,603	18,016
NY New York	862	27,489	37,143	4,340	1,706	71,540
NC North Carolina	9,188	23,686	45,533	12,093	6,284	96,784
ND North Dakota	0	5,879	15,283	273	5	21,440
OH Ohio	27,033	304,788	113,327	13,249	6,327	464,724
OK Oklahoma	2,265	2,189	18,256	1,228	500	24,438
OR Oregon	900	4,626	16,851	1,002	943	24,322
PA Pennsylvania	5,921	3,503	38,042	6,709	2,469	56,644
RI Rhode Island	0	969	1,371	188	178	2,706
SC South Carolina	5,657	24,024	41,743	3,335	6,071	80,830
SD South Dakota	32	6,932	7,891	1,676	12	16,543
TN Tennessee	1,194	39,487	48,718	5,254	313	94,966
TX Texas	16,098	33,822	75,013	10,159	10,105	145,197
UT Utah	5,856	101	1,778	409	2	8,146
VT Vermont	0	0	1,515	257	315	2,087
VA Virginia	5,375	3,012	64,678	11,443	3,506	88,014
WA Washington	5,027	8,626	20,287	3,177	1,205	38,322
WV West Virginia	0	1,451	526	0	0	1,977
WI Wisconsin	15,958	170,636	78,710	11,819	2,536	279,659
WY Wyoming	141	102	1,444	0	166	1,853
TOTAL U.S.:	285,600	2,309,070	1,687,527	373,949	140,517	4,796,663
CANADA						
AB Alberta	268	126	29,330	1,915	0	31,639
BC Brit. Columbia	2,882	440	6,523	65	353	10,263
MB Manitoba	0	4,367	20,754	2,401	0	27,522
NB New Brunswick	0	8,100	6,542	429	68	15,139
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	6,194	295	0	6,489
ON Ontario	5,912	130,477	51,293	2,662	6,666	197,010
PE Pr.Edward Isle	0	60	11,057	0	909	12,026
PQ Quebec	254	22,338	106,169	99	6,669	135,529
SK Saskatchewan	85	246	11,213	276	0	11,820
TOTAL CAN:	9,401	166,154	249,075	8,142	14,665	447,437
TOTAL DOMESTIC	295,001	2,475,224	1,936,602	382,091	155,182	5,244,100
EXPORT SALES:	3,245,421	238,508	854,278	120,239	93,320	4,551,766
TOTAL AG SALES	**3,540,422**	**2,713,732**	**2,790,880**	**502,330**	**248,502**	**9,795,866**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1988

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	99,563	-	-	17,246	37	116,846
AK Alaska	0	-	-	0	0	0
AZ Arizona	1,897	-	-	13	62	1,972
AR Arkansas	93	-	-	14	510	617
CA California	8,174	-	-	120	582	8,876
CO Colorado	2,417	-	-	59	35	2,511
CT Connecticut	76	-	-	0	0	76
DE Delaware	30,280	-	-	15,379	200	45,859
FL Florida	427	-	-	93	388	908
GA Georgia	1,686	-	-	0	793	2,479
HI Hawaii	1,242	-	-	0	16	1,258
ID Idaho	0	-	-	0	35	35
IL Illinois	1,095	-	-	879	0	1,974
IN Indiana	0	-	-	608	333	941
IA Iowa	1,629	-	-	147	126	1,902
KS Kansas	2,809	-	-	182	140	3,131
KY Kentucky	7	-	-	348	0	355
LA Louisiana	889	-	-	3,025	52	3,966
ME Maine	613	-	-	0	0	613
MD Maryland	0	-	-	13	161	174
MA Massachusetts	448	-	-	296	47	791
MI Michigan	1,102	-	-	4,720	122	5,944
MN Minnesota	2,227	-	-	0	3	2,230
MS Mississippi	45,820	-	-	113	0	45,933
MO Missouri	2,431	-	-	230	503	3,164
MT Montana	215	-	-	16	0	231
NE Nebraska	1,069	-	-	82	3	1,154
NV Nevada	14	-	-	0	74	88
NH New Hampshire	40	-	-	0	25	65
NJ New Jersey	1,625	-	-	92	512	2,229
NM New Mexico	17,039	-	-	428	522	17,989
NY New York	21,255	-	-	52	260	21,567
NC North Carolina	666	-	-	40	95	801
ND North Dakota	16	-	-	0	0	16
OH Ohio	433	-	-	60,425	56	60,914
OK Oklahoma	2,936	-	-	433	474	3,843
OR Oregon	1,756	-	-	0	0	1,756
PA Pennsylvania	3,109	-	-	346	114	3,569
RI Rhode Island	29	-	-	21	0	50
SC South Carolina	29	-	-	51	0	80
SD South Dakota	0	-	-	0	0	0
TN Tennessee	855	-	-	252	0	1,107
TX Texas	28,325	-	-	7,513	921	36,759
UT Utah	8,261	-	-	0	24	8,285
VT Vermont	0	-	-	0	0	0
VA Virginia	52	-	-	77	0	129
WA Washington	826	-	-	0	63	889
WV West Virginia	16	-	-	911	0	927
WI Wisconsin	17,600	-	-	316	15	17,931
WY Wyoming	422	-	-	0	0	422
TOTAL U.S.:	311,513	-	-	114,540	7,303	433,356
CANADA						
AB Alberta	3,672	-	-	476	0	4,148
BC Brit. Columbia	0	-	-	0	0	0
MB Manitoba	8	-	-	29	0	37
NB New Brunswick	0	-	-	0	0	0
NF Newfoundland	0	-	-	0	0	0
NS Nova Scotia	0	-	-	0	0	0
ON Ontario	12,891	-	-	328	325	13,544
PE Pr.Edward Isle	0	-	-	0	0	0
PQ Quebec	863	-	-	0	0	863
SK Saskatchewan	5,511	-	-	1,805	0	7,316
TOTAL CAN:	22,945	-	-	2,638	325	25,908
TOTAL DOMESTIC	334,458	-	-	117,178	7,628	459,264
EXPORT SALES:	8,320	-	-	121,043	129	129,492
TOTAL NON-AG	342,778	-	-	238,221	7,757	588,756
GRAND TOTAL	**3,883,200**	**2,713,732**	**2,790,880**	**740,551**	**256,259**	**10,384,622**

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POTASH & PHOSPHATE INSTITUTE

CALENDAR YEAR POTASH REPORT SUMMARY

(Short Tons K2O)

CALENDAR YEARS 1988 AND 1987

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1988	1987	Change	1988	1987	Change	1988	1987	Change
Beginning Inventory	1,251,312	1,693,794	-26.1%	160,182	406,745	-60.6%	1,411,494	2,100,539	-32.8%
(+) Production	9,179,244	8,010,172	14.6%	1,609,956	1,342,594	19.9%	10,789,200	9,352,766	15.4%
(-) Ending Inventory	1,495,149	1,251,312	19.5%	265,021	160,182	65.4%	1,760,170	1,411,494	24.7%
(=) Total Disappearance	8,935,407	8,452,654	5.7%	1,505,117	1,589,157	-5.3%	10,440,524	10,041,811	4.0%
(-) Exports	4,180,406	3,432,021	21.8%	500,852	583,228	-14.1%	4,681,258	4,015,249	16.6%
(=) Disappearance-Canada & United States	4,755,001	5,020,633	-5.3%	1,004,265	1,005,929	- .2%	5,759,266	6,026,562	-4.4%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

CALENDAR YEARS 1988 AND 1987

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1988	1987	1988	1987	1986	1985	1988	1987
MURIATE								
Special Standard	242,072	289,276	23,703	45,890	30,791	43,035	264,259	274,177
Standard	3,453,913	2,498,964	455,647	486,230	567,142	723,539	3,484,496	2,577,916
Chemical	99,179	75,569	7,434	7,384	8,855	13,442	99,129	77,040
Coarse	2,828,646	2,506,234	574,156	315,732	524,649	590,273	2,570,222	2,715,151
Granular	3,142,401	3,175,187	501,649	426,947	655,016	682,791	3,067,699	3,403,028
Soluble	761,804	579,940	133,276	88,157	236,628	156,467	716,685	728,411
Sulphates	261,185	227,596	64,305	41,154	77,458	94,080	238,034	266,088
TOTAL:	10,789,200	9,352,766	1,760,170	1,411,494	2,100,539	2,303,627	10,440,524	10,041,811

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988	1987	1988	1987	1988	1987	1988	1987	1988	1987
MURIATE										
Special Std	28	120	227,243	268,034	-	-	-	-	227,271	268,154
Standard	294,973	361,797	3,018,178	2,187,850	263,805	254,434	4,214	11,106	3,581,170	2,815,187
Chemical	-	-	-	-	70,653	61,348	4,106	4,048	74,759	65,396
Coarse	2,475,224	2,516,355	238,508	334,679	-	-	-	-	2,713,732	2,851,034
Granular	1,936,602	2,349,539	854,278	891,210	-	-	-	-	2,790,880	3,240,749
Soluble	382,091	404,306	120,239	115,775	117,178	101,138	121,043	100,585	740,551	721,804
Sulphates	155,182	149,144	93,320	101,806	7,628	5,405	129	156	256,259	256,511
TOTAL:	5,244,100	5,781,261	4,551,766	3,899,354	459,264	422,325	129,492	115,895	10,384,622	10,218,835

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	6,135	0	3,013	0	9,148
Australia	10,579	23,872	125,763	0	160,214
Bangladesh	55,304	0	0	0	55,304
Brazil	85,438	97,122	277,391	0	459,951
Chile	105,635	0	1,392	0	107,027
China	959,974	0	7,034	0	967,008
Columbia	0	19,842	0	0	19,842
Costa Rica	15,748	0	0	0	15,748
Denmark	84,116	0	0	0	84,116
Finland	21,382	0	0	0	21,382
France	19,909	0	0	0	19,909
Guatemala	8,370	0	2,100	0	10,470
Holland	12,024	0	85,464	0	97,488
India	205,049	0	0	8,763	213,812
Indonesia	180,653	0	0	0	180,653
Ireland	0	0	2,842	0	2,842
Jamaica	0	1,945	8,960	0	10,905
Japan	161,455	59,562	48,559	103,750	373,326
Korea	320,252	0	0	0	320,252
Malaysia	295,878	0	0	0	295,878
Mexico	33,875	16,551	28,657	0	79,083
New Zealand	45,144	670	1,705	629	48,148
Nigeria	18,629	0	0	0	18,629
Norway	20,025	0	0	0	20,025
Pakistan	26	0	0	0	26
Peru	4,861	0	0	0	4,861
Philippines	51,230	0	0	0	51,230
Puerto Rico	0	0	3,636	0	3,636
South Africa	0	0	9,050	0	9,050
Sri Lanka	77,941	0	0	0	77,941
Switzerland	137,595	0	10,542	0	148,137
Taiwan	104,486	0	0	7,044	111,530
Thailand	3,536	0	0	0	3,536
Venezuela	34,660	0	21,132	0	55,792
TOTAL AG:	3,079,909	219,564	637,240	120,186	4,056,899
NON-AGRICULTURAL					
Italy	0	-	-	50,077	50,077
Japan	1,714	-	-	45,815	47,529
Korea	276	-	-	24,877	25,153
Pakistan	74	-	-	0	74
United Kingdom	674	-	-	0	674
TOTAL NON-AG:	2,738	-	-	120,769	123,507
TOTAL EXPORTS	**3,082,647**	**219,564**	**637,240**	**240,955**	**4,180,406**

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1988

NON-AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	99,497	-	-	17,246	116,743
AK	Alaska	0	-	-	0	0
AZ	Arizona	0	-	-	13	13
AR	Arkansas	0	-	-	0	0
CA	California	54	-	-	0	54
CO	Colorado	15	-	-	0	15
CT	Connecticut	13	-	-	0	13
DE	Delaware	27,225	-	-	15,379	42,604
FL	Florida	372	-	-	93	465
GA	Georgia	34	-	-	0	34
HI	Hawaii	1,242	-	-	0	1,242
ID	Idaho	0	-	-	0	0
IL	Illinois	863	-	-	858	1,721
IN	Indiana	0	-	-	608	608
IA	Iowa	415	-	-	147	562
KS	Kansas	0	-	-	0	0
KY	Kentucky	0	-	-	348	348
LA	Louisiana	0	-	-	47	47
ME	Maine	554	-	-	0	554
MD	Maryland	0	-	-	13	13
MA	Massachusetts	0	-	-	123	123
MI	Michigan	1,095	-	-	4,706	5,801
MN	Minnesota	2,188	-	-	0	2,188
MS	Mississippi	0	-	-	0	0
MO	Missouri	1,575	-	-	81	1,656
MT	Montana	215	-	-	16	231
NE	Nebraska	0	-	-	52	52
NV	Nevada	7	-	-	0	7
NH	New Hampshire	40	-	-	0	40
NJ	New Jersey	1,133	-	-	92	1,225
NM	New Mexico	0	-	-	0	0
NY	New York	21,255	-	-	52	21,307
NC	North Carolina	54	-	-	40	94
ND	North Dakota	16	-	-	0	16
OH	Ohio	322	-	-	60,425	60,747
OK	Oklahoma	0	-	-	0	0
OR	Oregon	1,661	-	-	0	1,661
PA	Pennsylvania	1,568	-	-	332	1,900
RI	Rhode Island	0	-	-	12	12
SC	South Carolina	0	-	-	0	0
SD	South Dakota	0	-	-	0	0
TN	Tennessee	16	-	-	222	238
TX	Texas	436	-	-	563	999
UT	Utah	0	-	-	0	0
VT	Vermont	0	-	-	0	0
VA	Virginia	52	-	-	77	129
WA	Washington	0	-	-	0	0
WV	West Virginia	16	-	-	911	927
WI	Wisconsin	17,356	-	-	316	17,672
WY	Wyoming	133	-	-	0	133
	TOTAL U.S.:	179,422	-	-	102,772	282,194
CANADA						
AB	Alberta	3,672	-	-	476	4,148
BC	Brit. Columbia	0	-	-	0	0
MB	Manitoba	8	-	-	29	37
NB	New Brunswick	0	-	-	0	0
NF	Newfoundland	0	-	-	0	0
NS	Nova Scotia	0	-	-	0	0
ON	Ontario	12,891	-	-	328	13,219
PE	Pr.Edward Isle	0	-	-	0	0
PQ	Quebec	863	-	-	0	863
SK	Saskatchewan	5,511	-	-	1,805	7,316
	TOTAL CAN:	22,945	-	-	2,638	25,583
TOTAL DOMESTIC		202,367	-	-	105,410	307,777
EXPORT SALES:		2,738	-	-	120,769	123,507
TOTAL NON-AG SALES		**205,105**	-	-	**226,179**	**431,284**
GRAND TOTAL		**3,452,742**	**2,570,253**	**2,151,416**	**688,741**	**8,863,152**

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	8,379	23,597	11,670	7,008	50,654
AK Alaska	0	0	302	0	302
AZ Arizona	0	0	36	0	36
AR Arkansas	0	0	4,747	3,488	8,235
CA California	0	15	990	272	1,277
CO Colorado	0	0	16	0	16
CT Connecticut	0	1,684	1,872	31	3,587
DE Delaware	0	667	17,896	407	18,970
FL Florida	25,077	20,445	8,883	4,480	58,885
GA Georgia	11,847	17,715	54,229	15,910	99,701
HI Hawaii	0	6,818	1,596	44	8,458
ID Idaho	0	2,175	5,829	309	8,313
IL Illinois	9,374	521,877	56,045	63,872	651,168
IN Indiana	8,158	228,197	43,019	36,679	316,053
IA Iowa	4,679	291,090	95,786	63,045	454,600
KS Kansas	0	300	1,092	1,508	2,900
KY Kentucky	0	101,176	11,773	325	113,274
LA Louisiana	16,153	61,255	43,375	188	120,971
ME Maine	0	1,260	4,813	61	6,134
MD Maryland	2,688	361	19,397	8,443	30,889
MA Massachusetts	0	682	2,894	311	3,887
MI Michigan	504	131,528	57,285	1,197	190,514
MN Minnesota	2,690	123,143	204,088	16,122	346,043
MS Mississippi	0	6,569	9,877	6,447	22,893
MO Missouri	1,809	15,249	70,262	19,460	106,780
MT Montana	0	1,004	9,023	623	10,650
NE Nebraska	0	3,834	4,033	6,956	14,823
NV Nevada	0	61	0	0	61
NH New Hampshire	0	0	2,552	0	2,552
NJ New Jersey	0	1,746	2,990	1,661	6,397
NM New Mexico	0	0	0	0	0
NY New York	862	27,489	37,143	4,340	69,834
NC North Carolina	6,537	23,686	45,282	12,093	87,598
ND North Dakota	0	5,879	15,283	273	21,435
OH Ohio	23,609	303,287	111,526	13,249	451,671
OK Oklahoma	0	80	1,184	636	1,900
OR Oregon	138	3,092	10,481	1,002	14,713
PA Pennsylvania	5,647	3,503	35,112	6,684	50,946
RI Rhode Island	0	969	1,371	188	2,528
SC South Carolina	5,657	24,084	41,516	3,304	74,561
SD South Dakota	0	6,932	7,891	1,676	16,499
TN Tennessee	(1,923)	39,455	46,225	5,165	88,922
TX Texas	0	14	197	81	292
UT Utah	1,860	0	0	0	1,860
VT Vermont	0	0	1,515	257	1,772
VA Virginia	5,275	3,012	64,596	11,443	84,326
WA Washington	3,371	8,518	19,715	3,177	34,781
WV West Virginia	0	1,451	526	0	1,977
WI Wisconsin	15,936	170,636	78,694	11,819	277,085
WY Wyoming	0	0	761	0	761
TOTAL U.S.:	158,327	2,184,535	1,265,388	334,234	3,942,484
CANADA					
AB Alberta	268	126	29,330	1,915	31,639
BC Brit. Columbia	2,882	440	6,523	65	9,910
MB Manitoba	0	4,367	20,754	2,401	27,522
NB New Brunswick	0	8,100	6,542	429	15,071
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	0	6,194	295	6,489
ON Ontario	5,912	130,477	51,063	2,662	190,114
PE Pr.Edward Isle	0	60	11,057	0	11,117
PQ Quebec	254	22,338	106,112	99	128,803
SK Saskatchewan	85	246	11,213	276	11,820
TOTAL CAN:	9,401	166,154	248,788	8,142	432,485
TOTAL DOMESTIC	167,728	2,350,689	1,514,176	342,376	4,374,969
EXPORT SALES:	3,079,909	219,564	637,240	120,186	4,056,899
TOTAL AG SALES	**3,247,637**	**2,570,253**	**2,151,416**	**462,562**	**8,431,868**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

CALENDAR YEAR 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	2,500	2,500
Australia	0	0	0	0	6,061	6,061
Belize	0	0	702	0	0	702
Brazil	47,727	7,934	123,076	0	849	179,586
Chile	3,345	0	0	0	16,924	20,269
China	7,771	0	0	0	14,627	22,398
Columbia	29,729	7,922	3,952	0	2,855	44,458
Costa Rica	3,918	0	6,265	0	3,780	13,963
Dom. Republic	0	0	18,378	0	1,228	19,606
Ecuador	14,483	(1,389)	4,142	0	0	17,236
El Salvador	661	0	0	0	971	1,632
French Guiana	1,158	0	511	0	0	1,669
Guatemala	6,283	0	470	0	0	6,753
Guyana	0	0	0	0	231	231
Honduras	4,592	0	120	0	22	4,734
Japan	14,916	850	5,460	0	22,909	44,135
Malaysia	0	0	0	0	3,716	3,716
Martinique	0	0	2,976	0	284	3,260
Mexico	15,523	0	91	53	3,503	19,170
New Zealand	11	0	1,922	0	60	1,993
Panama	0	0	1,817	0	0	1,817
Peru	8,859	0	0	0	5,520	14,379
Puerto Rico	0	3,627	0	0	483	4,110
Saudi Arabia	0	0	0	0	4,850	4,850
South Africa	0	0	0	0	533	533
Spain	0	0	6,223	0	0	6,223
Switzerland	0	0	14,896	0	0	14,896
Taiwan	0	0	0	0	141	141
Thailand	0	0	0	0	1,273	1,273
Venezuela	6,536	0	26,037	0	0	32,573
TOTAL AG:	165,512	18,944	217,038	53	93,320	494,867
NON-AGRICULTURAL						
Argentina	64	-	-	0	0	64
French Guiana	463	-	-	0	0	463
Japan	26	-	-	0	0	26
Korea	214	-	-	0	0	214
Mexico	4,250	-	-	274	129	4,653
Puerto Rico	8	-	-	0	0	8
Sweden	557	-	-	0	0	557
TOTAL NON-AG:	5,582	-	-	274	129	5,985
TOTAL EXPORTS	**171,094**	**18,944**	**217,038**	**327**	**93,949**	**500,852**

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	5,686	1,869	7,560	29	3,954	19,098
AK Alaska	0	0	0	0	0	0
AZ Arizona	601	79	769	125	310	1,884
AR Arkansas	572	496	37,607	5,961	264	44,900
CA California	33,848	16,815	13,760	51	12,322	76,796
CO Colorado	1,699	32	5,803	543	583	8,660
CT Connecticut	0	0	60	0	376	436
DE Delaware	0	0	0	0	331	331
FL Florida	3,916	61	4,548	0	38,386	46,911
GA Georgia	2,793	0	1,061	302	17,648	21,804
HI Hawaii	318	345	348	0	554	1,565
ID Idaho	1,816	8,021	6,940	0	18	16,795
IL Illinois	2,285	5,722	5,182	135	1,691	15,015
IN Indiana	2,990	3,590	7,574	0	1,791	15,945
IA Iowa	1,412	15,529	24,018	160	442	41,561
KS Kansas	3,174	7,847	32,245	3,823	1,327	48,416
KY Kentucky	26	163	3,874	0	4,340	8,403
LA Louisiana	2,586	5,325	23,673	5,326	100	37,010
ME Maine	0	0	0	7	437	444
MD Maryland	0	0	0	320	243	563
MA Massachusetts	0	0	0	31	338	369
MI Michigan	0	15	30	0	1,848	1,893
MN Minnesota	199	902	1,633	197	2,084	5,015
MS Mississippi	0	485	3,942	2,503	453	7,383
MO Missouri	14,522	17,640	118,371	8,423	894	159,850
MT Montana	72	0	45	0	6	123
NE Nebraska	2,240	254	9,703	534	5,122	17,853
NV Nevada	0	0	0	0	12	12
NH New Hampshire	0	0	0	0	11	11
NJ New Jersey	0	0	0	0	386	386
NM New Mexico	11,980	110	4,302	21	1,603	18,016
NY New York	0	0	0	0	1,706	1,706
NC North Carolina	2,651	0	251	0	6,284	9,186
ND North Dakota	0	0	0	0	5	5
OH Ohio	3,424	1,501	1,801	0	6,327	13,053
OK Oklahoma	2,265	2,109	17,072	592	500	22,538
OR Oregon	762	1,534	6,370	0	943	9,609
PA Pennsylvania	274	0	2,930	25	2,469	5,698
RI Rhode Island	0	0	0	0	178	178
SC South Carolina	0	(60)	227	31	6,071	6,269
SD South Dakota	32	0	0	0	12	44
TN Tennessee	3,117	32	2,493	89	313	6,044
TX Texas	16,098	33,808	74,816	10,078	10,105	144,905
UT Utah	3,996	101	1,778	409	2	6,286
VT Vermont	0	0	0	0	315	315
VA Virginia	100	0	82	0	3,506	3,688
WA Washington	1,656	108	572	0	1,205	3,541
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	22	0	16	0	2,536	2,574
WY Wyoming	141	102	683	0	166	1,092
TOTAL U.S.:	127,273	124,535	422,139	39,715	140,517	854,179
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	353	353
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	68	68
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	230	0	6,666	6,896
PE Pr.Edward Isle	0	0	0	0	909	909
PQ Quebec	0	0	57	0	6,669	6,726
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	287	0	14,665	14,952
TOTAL DOMESTIC	127,273	124,535	422,426	39,715	155,182	869,131
EXPORT SALES:	165,512	18,944	217,038	53	93,320	494,867
TOTAL AG SALES	**292,785**	**143,479**	**639,464**	**39,768**	**248,502**	**1,363,998**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1988

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	66	-	-	0	37	103
AK Alaska	0	-	-	0	0	0
AZ Arizona	1,897	-	-	0	62	1,959
AR Arkansas	93	-	-	14	510	617
CA California	8,120	-	-	120	582	8,822
CO Colorado	2,402	-	-	59	35	2,496
CT Connecticut	63	-	-	0	0	63
DE Delaware	3,055	-	-	0	200	3,255
FL Florida	55	-	-	0	388	443
GA Georgia	1,652	-	-	0	793	2,445
HI Hawaii	0	-	-	0	16	16
ID Idaho	0	-	-	0	35	35
IL Illinois	232	-	-	21	0	253
IN Indiana	0	-	-	0	333	333
IA Iowa	1,214	-	-	0	126	1,340
KS Kansas	2,809	-	-	182	140	3,131
KY Kentucky	7	-	-	0	0	7
LA Louisiana	889	-	-	2,978	52	3,919
ME Maine	59	-	-	0	0	59
MD Maryland	0	-	-	0	161	161
MA Massachusetts	448	-	-	173	47	668
MI Michigan	7	-	-	14	122	143
MN Minnesota	39	-	-	0	3	42
MS Mississippi	45,820	-	-	113	0	45,933
MO Missouri	856	-	-	149	503	1,508
MT Montana	0	-	-	0	0	0
NE Nebraska	1,069	-	-	30	3	1,102
NV Nevada	7	-	-	0	74	81
NH New Hampshire	0	-	-	0	25	25
NJ New Jersey	492	-	-	0	512	1,004
NM New Mexico	17,039	-	-	428	522	17,989
NY New York	0	-	-	0	260	260
NC North Carolina	612	-	-	0	95	707
ND North Dakota	0	-	-	0	0	0
OH Ohio	111	-	-	0	56	167
OK Oklahoma	2,936	-	-	433	474	3,843
OR Oregon	95	-	-	0	0	95
PA Pennsylvania	1,541	-	-	14	114	1,669
RI Rhode Island	29	-	-	9	0	38
SC South Carolina	29	-	-	51	0	80
SD South Dakota	0	-	-	0	0	0
TN Tennessee	839	-	-	30	0	869
TX Texas	27,889	-	-	6,950	921	35,760
UT Utah	8,261	-	-	0	24	8,285
VT Vermont	0	-	-	0	0	0
VA Virginia	0	-	-	0	0	0
WA Washington	826	-	-	0	63	889
WV West Virginia	0	-	-	0	0	0
WI Wisconsin	244	-	-	0	15	259
WY Wyoming	289	-	-	0	0	289
TOTAL U.S.:	132,091	-	-	11,768	7,303	151,162
CANADA						
AB Alberta	0	-	-	0	0	0
BC Brit. Columbia	0	-	-	0	0	0
MB Manitoba	0	-	-	0	0	0
NB New Brunswick	0	-	-	0	0	0
NF Newfoundland	0	-	-	0	0	0
NS Nova Scotia	0	-	-	0	0	0
ON Ontario	0	-	-	0	325	325
PE Pr.Edward Isle	0	-	-	0	0	0
PQ Quebec	0	-	-	0	0	0
SK Saskatchewan	0	-	-	0	0	0
TOTAL CAN:	0	-	-	0	325	325
TOTAL DOMESTIC	132,091	-	-	11,768	7,628	151,487
EXPORT SALES:	5,582	-	-	274	129	5,985
TOTAL NON-AG SALES	137,673	-	-	12,042	7,757	157,472
GRAND TOTAL	**430,458**	**143,479**	**639,464**	**51,810**	**256,259**	**1,521,470**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

CALENDAR YEARS 1988 AND 1987

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1988	1987	1988	1987	1986	1985	1988	-1987
MURIATE								
Special Standard	242,072	289,276	23,703	45,890	30,791	43,035	264,259	274,177
Standard	2,965,572	2,163,086	348,772	437,747	405,484	565,133	3,054,547	2,130,823
Chemical	89,291	65,475	5,762	6,254	4,030	10,188	89,783	63,251
Coarse	2,666,510	2,352,888	553,613	312,197	506,042	556,379	2,425,094	2,546,733
Granular	2,509,527	2,596,898	437,645	362,410	511,951	625,440	2,434,292	2,746,439
Soluble	706,272	542,549	125,654	86,814	235,496	146,372	667,432	691,231
TOTAL:	9,179,244	8,010,172	1,495,149	1,251,312	1,693,794	1,946,547	8,935,407	8,452,654

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988	1987	1988	1987	1988	1987	1988	1987	1988	1987
MURIATE										
Special Std	28	120	227,243	268,034	-	-	-	-	227,271	268,154
Standard	167,700	229,665	2,852,666	2,012,503	139,275	140,540	-23	415	3,159,618	2,383,123
Chemical	-	-	-	-	63,092	45,602	2,761	3,177	65,853	48,779
Coarse	2,350,689	2,394,134	219,564	293,886	-	-	-	-	2,570,253	2,688,020
Granular	1,514,176	1,921,329	637,240	641,510	-	-	-	-	2,151,416	2,562,839
Soluble	342,376	384,359	120,186	111,911	105,410	90,755	120,769	100,585	688,741	687,610
TOTAL:	4,374,969	4,929,607	4,056,899	3,327,844	307,777	276,897	123,507	104,177	8,863,152	8,638,525

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

CALENDAR YEARS 1988 AND 1987

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1988	1987	1988	1987	1986	1985	1988	1987
MURIATE								
Standard	488,341	335,878	106,875	48,483	161,658	158,406	429,949	447,093
Chemical	9,888	10,094	1,672	1,130	4,825	3,254	9,346	13,789
Coarse	162,136	153,346	20,543	3,535	18,607	33,894	145,128	168,418
Granular	632,874	578,289	64,004	64,537	143,065	57,351	633,407	656,589
Soluble	55,532	37,391	7,622	1,343	1,132	10,095	49,253	37,180
Sulphates	261,185	227,596	64,305	41,154	77,458	94,080	238,034	266,088
TOTAL:	1,609,956	1,342,594	265,021	160,182	406,745	357,080	1,505,117	1,589,157

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988	1987	1988	1987	1988	1987	1988	1987	1988	1987
MURIATE										
Standard	127,273	132,132	165,512	175,347	124,530	113,894	4,237	10,691	421,552	432,064
Chemical	-	-	-	-	7,561	15,746	1,345	871	8,906	16,617
Coarse	124,535	122,221	18,944	40,793	-	-	-	-	143,479	163,014
Granular	422,426	428,210	217,038	249,700	-	-	-	-	639,464	677,910
Soluble	39,715	19,947	53	3,864	11,768	10,383	274	-	51,810	34,194
Sulphates	155,182	149,144	93,320	101,806	7,628	5,405	129	156	256,259	256,511
TOTAL:	869,131	851,654	494,867	571,510	151,487	145,428	5,985	11,718	1,521,470	1,580,310

Note: Exports are listed on reverse.

A8720-2
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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0189
MARCH 10, 1989

JANUARY

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,495,149	1,251,312	19.5%	265,021	160,182	65.4%	1,760,170	1,411,494	24.7%
(+) Production	842,737	711,133	18.5%	148,231	141,697	4.6%	990,968	852,830	16.2%
(-) Ending Inventory	1,695,458	1,007,452	68.3%	285,101	193,052	47.7%	1,980,559	1,200,504	65.0%
(=) Total Disappearance	642,428	954,993	-32.7%	128,151	108,827	17.8%	770,579	1,063,820	-27.6%
(-) Exports	151,293	328,452	-53.9%	38,242	29,195	31.0%	189,535	357,647	-47.0%
(=) Disappearance-Canada & United States	491,135	626,541	-21.6%	89,909	79,632	12.9%	581,044	706,173	-17.7%

SEVEN MONTHS (JULY - JANUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	5,104,603	4,435,317	15.1%	943,966	847,263	11.4%	6,048,569	5,282,580	14.5%
(-) Ending Inventory	1,695,458	1,007,452	68.3%	285,101	193,052	47.7%	1,980,559	1,200,504	65.0%
(=) Total Disappearance	4,716,065	4,687,541	.6%	818,958	873,831	-6.3%	5,535,023	5,561,372	- .5%
(-) Exports	2,124,517	1,993,370	6.6%	287,039	324,087	-11.4%	2,411,556	2,317,457	4.1%
(=) Disappearance-Canada & United States	2,591,548	2,694,171	-3.8%	531,919	549,744	-3.2%	3,123,467	3,243,915	-3.7%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981					
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY 1989

	PRODUCTION			ENDING INVENTORY January 31				DISAPPEARANCE		
	1989	JAN	1988	MINE SITE	OFFSITE	1989	1988	1989	JAN	1988
MURIATE										
Special Standard	6,755		15,771	10,144	5,891	16,035	46,270	14,423		15,391
Standard	281,680		231,724	391,729	177,416	569,145	436,267	168,182		281,687
Chemical	7,244		9,325	2,727	5,145	7,872	11,069	6,806		5,640
Coarse	273,574		246,355	218,209	412,552	630,761	194,682	216,969		367,405
Granular	317,232		275,078	315,867	247,750	563,617	379,197	255,264		322,828
Soluble	82,031		52,486	73,189	65,897	139,086	92,303	76,221		48,970
Sulphates	22,452		22,091	36,919	17,124	54,043	41,346	32,714		21,899
TOTAL:	990,968		852,830	1,048,784	931,775	1,980,559	1,201,134	770,579		1,063,820

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			JANUARY	
	1989	JAN	1988	1989	JAN	1988	1989	JAN	1988	1989	JAN	1988	1989	1988
MURIATE														
Special Std	-		-	16,299		8,590	-		-	-		-	16,299	8,590
Standard	56,980		30,836	101,770		253,952	23,034		18,647	388		-	182,172	303,435
Chemical	-		-	-		-	7,039		5,423	157		198	7,196	5,621
Coarse	241,957		380,514	5,360		4,177	-		-	-		-	247,317	384,691
Granular	188,663		212,080	28,360		64,098	-		-	-		-	217,023	276,178
Soluble	34,999		28,140	10,525		7,011	12,170		8,691	7,693		10,877	65,387	54,719
Sulphates	13,539		13,623	18,983		8,744	550		669	-		-	33,072	23,036
TOTAL:	536,138		665,193	181,297		346,572	42,793		33,430	8,238		11,075	768,466	1,056,270

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY 1989

	PRODUCTION			ENDING INVENTORY January 31				DISAPPEARANCE		
	1989	JAN	1988	MINE SITE	OFFSITE	1989	1988	1989	JAN	1988
MURIATE										
Special Standard	6,755		15,771	10,144	5,891	16,035	46,270	14,423		15,391
Standard	235,225		190,393	277,370	177,400	454,770	376,278	129,227		251,862
Chemical	7,017		8,226	1,716	5,145	6,861	9,638	5,918		4,842
Coarse	257,593		234,325	193,288	412,552	605,840	190,557	205,366		355,965
Granular	258,558		215,661	236,897	243,974	480,871	297,419	215,332		280,652
Soluble	77,589		46,757	65,184	65,897	131,081	87,920	72,162		46,281
TOTAL:	842,737		711,133	784,599	910,859	1,695,458	1,008,082	642,428		954,993

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		JANUARY	
	1989	JAN	1988	1989	JAN	1988	1989	JAN 1988	1989	JAN 1988	1989	1988
MURIATE												
Special Std	-		-	16,299		8,590	-	-	-	-	16,299	8,590
Standard	33,519		20,124	92,455		249,939	14,043	8,295	-	-	140,017	278,358
Chemical	-		-	-		-	6,147	4,677	137	198	6,284	4,875
Coarse	230,596		371,175	5,360		2,362	-	-	-	-	235,956	373,537
Granular	157,352		183,845	18,824		49,475	-	-	-	-	176,176	233,320
Soluble	31,244		25,960	10,525		7,011	11,614	8,179	7,693	10,877	61,076	52,027
TOTAL:	452,711		601,104	143,463		317,377	31,804	21,151	7,830	11,075	635,808	950,707

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JANUARY 1989

	PRODUCTION		ENDING INVENTORY January 31				DISAPPEARANCE	
	1989	JAN 1988	MINE SITE	OFFSITE	1989	1988	1989	JAN 1988
MURIATE								
Standard	46,455	41,331	114,359	16	114,375	59,989	38,955	29,825
Chemical	227	1,099	1,011	-	1,011	1,431	888	798
Coarse	15,981	12,030	24,921	-	24,921	4,125	11,603	11,440
Granular	58,674	59,417	78,970	3,776	82,746	81,778	39,932	42,176
Soluble	4,442	5,729	8,005	-	8,005	4,383	4,059	2,689
Sulphates	22,452	22,091	36,919	17,124	54,043	41,346	32,714	21,899
TOTAL:	148,231	141,697	264,185	20,916	285,101	193,052	128,151	108,827

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY	
	1989	JAN 1988	1989	JAN 1988	1989	JAN 1988	1989	JAN 1988	1989	1988
MURIATE										
Standard	23,461	10,712	9,315	4,013	8,991	10,352	388	-	42,155	25,077
Chemical	-	-	-	-	892	746	20	-	912	746
Coarse	11,361	9,339	-	1,815	-	-	-	-	11,361	11,154
Granular	31,311	28,235	9,536	14,623	-	-	-	-	40,847	42,858
Soluble	3,755	2,180	-	-	556	512	-	-	4,311	2,692
Sulphates	13,539	13,623	18,983	8,744	550	669	-	-	33,072	23,036
TOTAL:	83,427	64,089	37,834	29,195	10,989	12,279	408	-	132,658	105,563

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0289
APRIL 11, 1989

FEBRUARY

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	1,695,458	1,007,452	68.3%	285,101	193,052	47.7%	1,980,559	1,200,504	65.0%
(+) Production	710,982	807,097	-11.9%	131,809	134,280	-1.8%	842,791	941,377	-10.5%
(-) Ending Inventory	1,913,728	1,120,420	70.8%	321,033	202,661	58.4%	2,234,761	1,323,081	68.9%
(=) Total Disappearance	492,712	694,129	-29.0%	95,877	124,671	-23.1%	588,589	818,800	-28.1%
(-) Exports	203,311	338,926	-40.0%	21,830	41,359	-47.2%	225,141	380,285	-40.8%
(=) Disappearance-Canada & United States	289,401	355,203	-18.5%	74,047	83,312	-11.1%	363,448	438,515	-17.1%

EIGHT MONTHS (JULY - FEBRUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	5,815,585	5,242,414	10.9%	1,075,775	981,543	9.6%	6,891,360	6,223,957	10.7%
(-) Ending Inventory	1,913,728	1,120,420	70.8%	321,033	202,661	58.4%	2,234,761	1,323,081	68.9%
(=) Total Disappearance	5,208,777	5,381,670	-3.2%	914,835	998,502	-8.4%	6,123,612	6,380,172	-4.0%
(-) Exports	2,327,828	2,332,296	- .2%	308,869	365,446	-15.5%	2,636,697	2,697,742	-2.3%
(=) Disappearance-Canada & United States	2,880,949	3,049,374	-5.5%	605,966	633,056	-4.3%	3,486,915	3,682,430	-5.3%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235				
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

FEBRUARY 1989

	PRODUCTION			ENDING INVENTORY February-28				DISAPPEARANCE		
	1989	FEB	1988	MINE SITE	OFFSITE	1989	1988	1989	FEB	1988
MURIATE										
Special Standard	22,499		17,933	22,529	9,740	32,269	34,562	6,265		29,641
Standard	231,810		292,538	414,719	156,413	571,132	425,061	229,823		303,744
Chemical	14,470		7,717	6,758	4,816	11,574	12,749	10,768		6,037
Coarse	240,342		245,080	273,983	489,204	763,187	279,442	107,916		160,320
Granular	250,775		295,939	370,440	267,041	637,481	427,382	176,911		247,754
Soluble	59,674		60,737	70,656	94,859	165,515	103,063	33,245		49,347
Sulphates	23,221		21,433	33,339	20,264	53,603	40,822	23,661		21,957
TOTAL:	842,791		941,377	1,192,424	1,042,337	2,234,761	1,323,081	588,589		818,800

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			FEBRUARY	
	1989	FEB	1988	1989	FEB	1988	1989	FEB	1988	1989	FEB	1988	1989	1988
MURIATE														
Special Std	-		15	6,256		23,158	-		-	-		-	6,256	23,173
Standard	30,284		46,682	160,612		230,735	20,364		23,785	344		-	211,604	301,202
Chemical	-		-	-		-	7,077		4,282	171		313	7,248	4,595
Coarse	121,947		129,420	15,917		45,382	-		-	-		-	137,864	174,802
Granular	117,350		160,151	28,061		64,345	-		-	-		-	145,411	224,496
Soluble	20,128		30,553	7,044		6,692	9,787		9,973	-		5,022	36,959	52,240
Sulphates	16,887		17,023	6,736		4,610	442		523	-		28	24,065	22,184
TOTAL:	306,596		383,844	224,626		374,922	37,670		38,563	515		5,363	569,407	802,692

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

FEBRUARY 1989

	PRODUCTION		ENDING INVENTORY February 28				DISAPPEARANCE	
	1989 FEB	1988	MINE SITE	OFFSITE	1989	1988	1989 FEB	1988
MURIATE								
Special Standard	22,499	17,933	22,529	9,740	32,269	34,562	6,265	29,641
Standard	191,695	252,308	286,525	156,412	442,937	365,946	203,528	262,640
Chemical	13,885	7,203	5,922	4,816	10,738	11,221	10,008	5,620
Coarse	226,300	232,944	250,885	489,204	740,089	275,074	92,051	148,427
Granular	199,994	241,839	265,853	265,012	530,865	337,393	150,000	201,865
Soluble	56,609	54,870	61,971	94,859	156,830	96,224	30,860	45,936
TOTAL:	710,982	807,097	893,685	1,020,043	1,913,728	1,120,420	492,712	694,129

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		FEBRUARY	
	1989 FEB	1988	1989 FEB	1988	1989 FEB	1988	1989 FEB	1988	1989	1988
MURIATE										
Special Std	-	15	6,256	23,158	-	-	-	-	6,256	23,173
Standard	13,162	34,325	158,757	215,189	10,695	10,925	12	-	182,626	260,439
Chemical	-	-	-	-	6,361	3,865	151	313	6,512	4,178
Coarse	113,398	117,599	9,095	46,773	-	-	-	-	122,493	164,372
Granular	95,344	136,061	21,996	41,834	-	-	-	-	117,340	177,895
Soluble	18,601	28,181	7,044	6,692	9,107	8,988	-	4,967	34,752	48,828
TOTAL:	240,505	316,181	203,148	333,646	26,163	23,778	163	5,280	469,979	678,885

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

FEBRUARY 1989

	PRODUCTION		ENDING INVENTORY February 28				DISAPPEARANCE	
	1989 FEB	1988	MINE SITE	OFFSITE	1989	1988	1989 FEB	1988
MURIATE								
Standard	40,115	40,230	128,194	1	128,195	59,115	26,295	41,104
Chemical	585	514	836	-	836	1,528	760	417
Coarse	14,042	12,136	23,098	-	23,098	4,368	15,865	11,893
Granular	50,781	54,100	104,587	2,029	106,616	89,989	26,911	45,889
Soluble	3,065	5,867	8,685	-	8,685	6,839	2,385	3,411
Sulphates	23,221	21,433	33,339	20,264	53,603	40,822	23,661	21,957
TOTAL:	131,809	134,280	298,739	22,294	321,033	202,661	95,877	124,671

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES FEBRUARY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 FEB	1988	1989 FEB	1988	1989 FEB	1988	1989 FEB	1988	1989	1988
MURIATE										
Standard	17,122	12,357	1,855	15,546	9,669	12,860	332	-	28,978	40,763
Chemical	-	-	-	-	716	417	20	-	736	417
Coarse	8,549	11,821	6,822	-1,391	-	-	-	-	15,371	10,430
Granular	22,006	24,090	6,065	22,511	-	-	-	-	28,071	46,601
Soluble	1,527	2,372	-	-	680	985	-	55	2,207	3,412
Sulphates	16,887	17,023	6,736	-4,610	442	523	-	28	24,065	22,184
TOTAL:	66,091	67,663	21,478	41,276	11,507	14,785	352	83	99,428	123,807

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

JANUARY-MARCH

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989	1988	Change %	1989	1988	Change %	1989	1988	Change %
Beginning Inventory	1,495,149	1,251,312	19.5%	265,021	160,182	65.4%	1,760,170	1,411,494	24.7%
(+) Production	2,327,753	2,436,198	-4.5%	417,513	424,952	-1.8%	2,745,266	2,861,150	-4.1%
(-) Ending Inventory	2,058,358	1,373,727	49.8%	309,195	178,268	73.4%	2,367,553	1,551,995	52.5%
(=) Total Disappearance	1,764,544	2,313,783	-23.7%	373,339	406,866	-8.2%	2,137,883	2,720,649	-21.4%
(-) Exports	701,894	1,003,630	-30.1%	87,637	123,983	-29.3%	789,531	1,127,613	-30.0%
(=) Disappearance-Canada & United States	1,062,650	1,310,153	-18.9%	285,702	282,883	1.0%	1,348,352	1,593,036	-15.4%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1989	JAN-MAR 1988	MINE SITE	OFFSITE	1989	1988	1989 JAN-MAR	1988
MURIATE								
Special Standard	56,041	47,769	18,076	19,300	37,376	33,166	42,368	60,493
Standard	771,641	847,746	409,037	148,473	557,510	430,619	669,778	903,357
Chemical	35,197	22,696	12,874	4,600	17,474	8,714	25,157	21,366
Coarse	750,227	776,674	250,016	639,949	889,965	420,287	434,418	672,119
Granular	855,668	903,344	334,617	312,640	647,257	493,980	710,060	836,311
Soluble	206,503	192,781	57,586	104,355	161,941	129,422	177,838	151,516
Sulphates	69,989	70,140	36,123	19,907	56,030	35,807	78,264	75,487
TOTAL:	2,745,266	2,861,150	1,118,329	1,249,224	2,367,553	1,551,995	2,137,883	2,720,649

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY-MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989	JAN-MAR 1988	1989	JAN-MAR 1988	1989	JAN-MAR 1988	1989	JAN-MAR 1988	1989	1988
MURIATE										
Special Std	17	15	39,985	46,600	-	-	-	-	40,002	46,615
Standard	117,601	106,612	487,598	743,109	65,669	67,241	953	333	671,821	917,295
Chemical	-	-	-	-	20,791	14,337	1,055	624	21,846	14,961
Coarse	462,180	638,191	43,370	62,526	-	-	-	-	505,550	700,717
Granular	481,577	553,653	138,021	197,988	-	-	-	-	619,598	751,641
Soluble	91,806	97,769	30,738	24,885	33,250	29,620	19,371	23,932	175,165	176,206
Sulphates	49,285	48,112	28,440	27,588	1,576	1,851	-	28	79,301	77,579
TOTAL:	1,202,466	1,444,352	768,152	1,102,696	121,286	113,049	21,379	24,917	2,113,283	2,685,014

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JANUARY-MARCH, 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	13	12,287	53,766	0	0	66,066
Bangladesh	21,177	0	0	0	0	21,177
Belize	0	0	727	0	0	727
Brazil	19,141	7,804	21,588	0	0	48,533
Chile	22,858	0	0	0	3,807	26,665
China	131,902	0	0	0	13,947	145,849
Columbia	11,839	6,822	0	0	684	19,345
Costa Rica	5,289	0	2,677	0	2,934	10,900
Denmark	20,846	0	0	0	0	20,846
Dom. Republic	0	0	14,481	13	235	14,729
France	18,831	0	0	0	0	18,831
Holland	0	0	4,987	0	0	4,987
India	751	0	0	0	0	751
Indonesia	23,462	0	0	0	0	23,462
Ireland	0	0	2,719	0	0	2,719
Jamaica	0	0	2,316	0	0	2,316
Japan	30,745	16,457	19,310	30,005	3,919	100,436
Korea	47,248	0	0	0	0	47,248
Malaysia	65,370	0	0	0	0	65,370
Martinique	0	0	264	0	0	264
Mexico	15,546	0	0	0	338	15,884
New Zealand	29,165	0	10,923	720	4	40,812
Nigeria	8,905	0	0	0	0	8,905
Norway	10,692	0	0	0	0	10,692
Peru	7,220	0	0	0	2,275	9,495
Philippines	7,412	0	0	0	0	7,412
Puerto Rico	0	0	0	0	11	11
South Africa	4,441	0	0	0	0	4,441
Sri Lanka	14,127	0	0	0	266	14,393
Switzerland	10,562	0	0	0	0	10,562
Taiwan	41	0	0	0	20	61
Venezuela	0	0	4,263	0	0	4,263
TOTAL AG:	527,583	43,370	138,021	30,738	28,440	768,152
NON-AGRICULTURAL						
Argentina	41	-	-	0	0	41
Japan	550	-	-	13,757	0	14,307
Korea	274	-	-	5,614	0	5,888
Mexico	940	-	-	0	0	940
Pakistan	26	-	-	0	0	26
Taiwan	51	-	-	0	0	51
United Kingdom	126	-	-	0	0	126
TOTAL NON-AG:	2,008	-	-	19,371	0	21,379
TOTAL EXPORTS	**529,591**	**43,370**	**138,021**	**50,109**	**28,440**	**789,531**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1989	JAN-MAR 1988	MINE SITE	OFFSITE	1989	1988	1989	JAN-MAR 1988
MURIATE								
Special Standard	56,041	47,769	18,076	19,300	37,376	33,166	42,368	60,493
Standard	654,699	725,424	282,107	148,473	430,580	373,619	572,891	789,552
Chemical	33,448	20,222	11,903	4,600	16,503	7,195	22,707	19,281
Coarse	707,556	736,072	227,499	639,949	867,448	416,407	393,721	631,862
Granular	680,150	731,838	239,815	310,883	550,698	422,014	567,097	672,234
Soluble	195,859	174,873	51,398	104,355	155,753	121,326	165,760	140,361
TOTAL:	2,327,753	2,436,198	830,798	1,227,560	2,058,358	1,373,727	1,764,544	2,313,783

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY-MARCH	
	1989	JAN-MAR 1988	1989	JAN-MAR 1988	1989	JAN-MAR 1988	1989	JAN-MAR 1988	1989	1988
MURIATE										
Special Std	17	15	39,985	46,600	-	-	-	-	40,002	46,615
Standard	69,228	69,451	470,139	710,460	36,215	31,200	12	-	575,594	811,111
Chemical	-	-	-	-	18,381	12,367	1,015	624	19,396	12,991
Coarse	429,173	600,116	36,548	62,102	-	-	-	-	465,721	662,218
Granular	365,642	449,795	104,099	135,137	-	-	-	-	469,741	584,932
Soluble	81,556	89,690	30,725	24,885	31,296	26,947	19,371	23,822	162,948	165,344
TOTAL:	945,616	1,209,067	681,496	979,184	85,892	70,514	20,398	24,446	1,733,402	2,283,211

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JANUARY-MARCH, 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	13	12,287	53,766	0	66,066
Bangladesh	21,177	0	0	0	21,177
Brazil	16,001	7,804	14,045	0	37,850
Chile	22,197	0	0	0	22,197
China	128,583	0	0	0	128,583
Columbia	3,771	0	0	0	3,771
Costa Rica	4,033	0	0	0	4,033
Denmark	20,846	0	0	0	20,846
France	18,831	0	0	0	18,831
Holland	0	0	4,987	0	4,987
India	751	0	0	0	751
Indonesia	23,462	0	0	0	23,462
Ireland	0	0	2,719	0	2,719
Jamaica	0	0	2,316	0	2,316
Japan	30,745	16,457	15,343	30,005	92,550
Korea	47,248	0	0	0	47,248
Malaysia	65,370	0	0	0	65,370
Mexico	14,531	0	0	0	14,531
New Zealand	29,165	0	10,923	720	40,808
Nigeria	8,905	0	0	0	8,905
Norway	10,692	0	0	0	10,692
Peru	7,220	0	0	0	7,220
Philippines	7,412	0	0	0	7,412
South Africa	4,441	0	0	0	4,441
Sri Lanka	14,127	0	0	0	14,127
Switzerland	10,562	0	0	0	10,562
Taiwan	41	0	0	0	41
TOTAL AG:	510,124	36,548	104,099	30,725	681,496
NON-AGRICULTURAL					
Japan	550	-	-	13,757	14,307
Korea	274	-	-	5,614	5,888
Pakistan	26	-	-	0	26
Taiwan	51	-	-	0	51
United Kingdom	126	-	-	0	126
TOTAL NON-AG:	1,027	-	-	19,371	20,398
TOTAL EXPORTS	**511,151**	**36,548**	**104,099**	**50,096**	**701,894**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1989 JAN-MAR	1988	MINE SITE	OFFSITE	1989	1988	1989 JAN-MAR	1988
MURIATE								
Standard	116,942	122,322	126,930	-	126,930	57,000	96,887	113,805
Chemical	-	2,474	971	-	971	1,519	2,450	2,085
Coarse	42,671	40,602	22,517	-	22,517	3,880	40,697	40,257
Granular	175,518	171,506	94,802	1,757	96,559	71,966	142,963	164,077
Soluble	10,644	17,908	6,188	-	6,188	8,096	12,078	11,155
Sulphates	69,989	70,140	36,123	19,907	56,030	35,807	78,264	75,467
TOTAL:	417,513	424,952	287,531	21,664	309,195	178,268	373,339	406,866

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY-MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 JAN-MAR	1988	1989 JAN-MAR	1988	1989 JAN-MAR	1988	1989 JAN-MAR	1988	1989	1988
MURIATE										
Standard	48,373	37,161	17,459	32,649	29,454	36,041	941	333	96,227	106,184
Chemical	-	-	-	-	2,410	1,970	40	-	2,450	1,970
Coarse	33,007	38,075	6,822	424	-	-	-	-	39,829	38,499
Granular	115,935	103,858	33,922	62,851	-	-	-	-	149,857	166,709
Soluble	10,250	8,079	13	-	1,954	2,673	-	110	12,217	10,862
Sulphates	49,285	48,112	28,440	27,588	1,576	1,851	-	28	79,301	77,579
TOTAL:	256,850	235,285	86,656	123,512	35,394	42,535	981	471	379,881	401,803

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

JANUARY-MARCH, 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Belize	0	0	727	0	0	727
Brazil	3,140	0	7,543	0	0	10,683
Chile	661	0	0	0	3,807	4,468
China	3,319	0	0	0	13,947	17,266
Columbia	8,068	6,822	0	0	684	15,574
Costa Rica	1,256	0	2,677	0	2,934	6,867
Dom. Republic	0	0	14,481	13	235	14,729
Japan	0	0	3,967	0	3,919	7,886
Martinique	0	0	264	0	0	264
Mexico	1,015	0	0	0	338	1,353
New Zealand	0	0	0	0	4	4
Peru	0	0	0	0	2,275	2,275
Puerto Rico	0	0	0	0	11	11
Sri Lanka	0	0	0	0	266	266
Taiwan	0	0	0	0	20	20
Venezuela	0	0	4,263	0	0	4,263
TOTAL AG:	17,459	6,822	33,922	13	28,440	86,656
NON-AGRICULTURAL						
Argentina	41	-	-	0	0	41
Mexico	940	-	-	0	0	940
TOTAL NON-AG:	981	-	-	0	0	981
TOTAL EXPORTS	**18,440**	**6,822**	**33,922**	**13**	**28,440**	**87,637**

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0389
APRIL 28, 1989

MARCH

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	1,913,728	1,120,420	70.8%	321,033	202,661	58.4%	2,234,761	1,323,081	68.9%
(+) Production	774,034	917,968	-15.7%	137,473	148,975	-7.7%	911,507	1,066,943	-14.6%
(-) Ending Inventory	2,058,358	1,373,727	49.8%	309,195	178,268	73.4%	2,367,553	1,551,995	52.5%
(=) Total Disappearance	629,404	664,661	-5.3%	149,311	173,368	-13.9%	778,715	838,029	-7.1%
(-) Exports	347,290	336,252	3.3%	27,565	53,429	-48.4%	374,855	389,681	-3.8%
(=) Disappearance-Canada & United States	282,114	328,409	-14.1%	121,746	119,939	1.5%	403,860	448,348	-9.9%

NINE MONTHS (JULY - MARCH) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	6,589,619	6,160,382	7.0%	1,213,248	1,130,518	7.3%	7,802,867	7,290,900	7.0%
(-) Ending Inventory	2,058,358	1,373,727	49.8%	309,195	178,268	73.4%	2,367,553	1,551,995	52.5%
(=) Total Disappearance	5,838,181	6,046,331	-3.4%	1,064,146	1,171,870	-9.2%	6,902,327	7,218,201	-4.4%
(-) Exports	2,675,118	2,668,548	.2%	336,434	418,875	-19.7%	3,011,552	3,087,423	-2.5%
(=) Disappearance-Canada & United States	3,163,063	3,377,783	-6.4%	727,712	752,995	-3.4%	3,890,775	4,130,778	-5.8%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367			
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

MARCH 1989

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1989 MAR	1988	MINE SITE	OFFSITE	1989	1988	1989 MAR	1988
MURIATE								
Special Standard	26,787	14,065	18,076	19,300	37,376	33,166	21,680	15,461
Standard	258,151	323,484	409,037	148,473	557,510	430,619	271,773	317,926
Chemical	13,483	5,654	12,874	4,600	17,474	8,714	7,583	9,689
Coarse	236,311	285,239	250,016	639,949	889,965	420,287	109,533	144,394
Granular	287,661	332,327	334,617	312,640	647,257	493,980	277,885	265,729
Soluble	64,798	79,558	57,586	104,355	161,941	129,422	68,372	53,199
Sulphates	24,316	26,616	36,123	19,907	56,030	35,807	21,889	31,631
TOTAL:	911,507	1,066,943	1,118,329	1,249,224	2,367,553	1,551,995	778,715	838,029

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 MAR	1988	1989 MAR	1988	1989 MAR	1988	1989 MAR	1988	1989	1988
MURIATE										
Special Std	17	-	17,430	14,852	-	-	-	-	17,447	14,852
Standard	30,337	29,094	225,216	258,422	22,271	24,809	221	333	278,045	312,658
Chemical	-	-	-	-	6,675	4,632	727	113	7,402	4,745
Coarse	98,276	128,257	22,093	12,967	-	-	-	-	120,369	141,224
Granular	175,564	181,422	81,600	69,545	-	-	-	-	257,164	250,967
Soluble	36,679	39,076	13,169	11,182	11,293	10,956	11,678	8,033	72,819	69,247
Sulphates	18,859	17,466	2,721	14,234	584	659	-	-	22,164	32,359
TOTAL:	359,732	395,315	362,229	381,202	40,823	41,056	12,626	8,479	775,410	826,052

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

MARCH 1989

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1989 MAR	1988	MINE SITE	OFFSITE	1989	1988	1989 MAR	1988
MURIATE								
Special Standard	26,787	14,065	18,076	19,300	37,376	33,166	21,680	15,461
Standard	227,779	282,723	282,107	148,473	430,580	373,619	240,136	275,050
Chemical	12,546	4,793	11,903	4,600	16,503	7,195	6,781	8,819
Coarse	223,663	268,803	227,499	639,949	867,448	416,407	96,304	127,470
Granular	221,598	274,338	239,815	310,883	550,698	422,014	201,765	189,717
Soluble	61,661	73,246	51,398	104,355	155,753	121,326	62,738	48,144
TOTAL:	774,034	917,968	830,798	1,227,560	2,058,358	1,373,727	629,404	664,661

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 MAR	1988	1989 MAR	1988	1989 MAR	1988	1989 MAR	1988	1989	1988
MURIATE										
Special Std	17	-	17,430	14,852	-	-	-	-	17,447	14,852
Standard	22,547	15,002	218,927	245,332	11,477	11,980	0	-	252,951	272,314
Chemical	-	-	-	-	5,873	3,825	727	113	6,600	3,938
Coarse	85,179	111,342	22,093	12,967	-	-	-	-	107,272	124,309
Granular	112,946	129,889	63,279	43,828	-	-	-	-	176,225	173,717
Soluble	31,711	35,549	13,156	11,182	10,575	9,780	11,678	7,978	67,120	64,489
TOTAL:	252,400	291,782	334,885	328,161	27,925	25,585	12,405	8,091	627,615	653,619

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

MARCH 1989

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1989 MAR	1988	MINE SITE	OFFSITE	1989	1988	1989 MAR	1988
MURIATE								
Standard	30,372	40,761	126,930	-	126,930	57,000	31,637	42,876
Chemical	937	861	971	-	971	1,519	802	870
Coarse	12,648	16,436	22,517	-	22,517	3,880	13,229	16,924
Granular	66,063	57,989	94,802	1,757	96,559	71,966	76,120	76,012
Soluble	3,137	6,312	6,188	-	6,188	8,096	5,634	5,055
Sulphates	24,316	26,616	36,123	19,907	56,030	35,807	21,889	31,631
TOTAL:	137,473	148,975	287,531	21,664	309,195	178,268	149,311	173,368

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 MAR	1988	1989 MAR	1988	1989 MAR	1988	1989 MAR	1988	1989	1988
MURIATE										
Standard	7,790	14,092	6,289	13,090	10,794	12,829	221	333	25,094	40,344
Chemical	-	-	-	-	802	807	-	-	802	807
Coarse	13,097	16,915	-	-	-	-	-	-	13,097	16,915
Granular	62,618	51,533	18,321	25,717	-	-	-	-	80,939	77,250
Soluble	4,968	3,527	13	-	718	1,176	-	55	5,699	4,758
Sulphates	18,859	17,466	2,721	14,234	584	659	-	-	22,164	32,359
TOTAL:	107,332	103,533	27,344	53,041	12,898	15,471	221	388	147,795	172,433

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0489
JUNE 7, 1989

APRIL

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	2,058,358	1,373,727	49.8%	309,195	178,268	73.4%	2,367,553	1,551,995	52.5%
(+) Production	828,105	829,123	- .1%	138,509	136,619	1.4%	966,614	965,742	.1%
(-) Ending Inventory	1,914,931	1,308,460	46.3%	234,128	150,737	55.3%	2,149,059	1,459,197	47.3%
(=) Total Disappearance	971,532	894,390	8.6%	213,576	164,150	30.1%	1,185,108	1,058,540	12.0%
(-) Exports	380,740	345,005	10.4%	56,906	33,259	71.1%	437,646	378,264	15.7%
(=) Disappearance-Canada & United States	590,792	549,385	7.5%	156,670	130,891	19.7%	747,462	680,276	9.9%

TEN MONTHS (JULY - APRIL) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	7,417,724	6,989,505	6.1%	1,351,757	1,267,137	6.7%	8,769,481	8,255,642	6.2%
(-) Ending Inventory	1,914,931	1,308,460	46.3%	234,128	150,737	55.3%	2,149,059	1,459,197	47.3%
(=) Total Disappearance	6,809,713	6,940,721	-1.9%	1,277,722	1,336,020	-4.4%	8,087,435	8,276,741	-2.3%
(-) Exports	3,055,858	3,013,553	1.4%	393,340	452,134	-13.0%	3,449,198	3,465,687	- .5%
(=) Disappearance-Canada & United States	3,753,855	3,927,168	-4.4%	884,382	883,886	.1%	4,638,237	4,811,054	-3.6%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149		
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL 1989

	PRODUCTION			ENDING INVENTORY April 30				DISAPPEARANCE		
	1989	APR	1988	MINE SITE	OFFSITE	1989	1988	1989	APR	1988
MURIATE										
Special Standard	28,443		29,358	16,404	29,496	45,900	48,286	19,919		14,238
Standard	289,373		282,505	351,654	147,011	498,665	380,105	348,218		333,019
Chemical	3,595		5,821	7,305	3,126	10,431	7,445	10,638		7,090
Coarse	265,497		254,142	257,288	599,893	857,181	410,405	298,281		264,024
Granular	290,846		297,573	284,451	294,892	579,343	487,555	358,760		303,998
Soluble	60,466		72,268	28,510	83,768	112,278	90,803	110,129		110,887
Sulphates	28,394		24,075	29,453	15,808	45,261	34,598	39,163		25,284
TOTAL:	966,614		965,742	975,065	1,173,994	2,149,059	1,459,197	1,185,108		1,058,540

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL	
	1989	APR 1988	1989	APR 1988	1989	APR 1988	1989	APR 1988	1989	1988
MURIATE										
Special Std	-	-	24,904	5,475	-	-	-	-	24,904	5,475
Standard	43,228	26,679	301,032	293,150	21,749	20,017	554	407	366,563	340,253
Chemical	-	-	-	-	7,697	7,288	494	603	8,191	7,891
Coarse	258,438	273,121	28,533	5,987	-	-	-	-	286,971	279,108
Granular	294,908	260,428	47,529	34,458	-	-	-	-	342,437	294,886
Soluble	75,771	73,729	2,769	13,828	10,210	10,470	11,929	14,825	100,679	112,852
Sulphates	18,861	16,089	19,902	9,474	496	614	-	57	39,259	26,234
TOTAL:	691,206	650,046	424,669	362,372	40,152	38,389	12,977	15,892	1,169,004	1,066,699

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL 1989

	PRODUCTION		ENDING INVENTORY April 30				DISAPPEARANCE	
	1989 APR	1988	MINE SITE	OFFSITE	1989	1988	1989 APR	1988
MURIATE								
Special Standard	28,443	29,358	16,404	29,496	45,900	48,286	19,919	14,238
Standard	261,162	247,711	250,446	147,094	397,540	328,286	294,202	293,044
Chemical	2,258	4,993	5,723	3,126	8,849	5,877	9,912	6,311
Coarse	248,029	237,216	242,699	599,893	842,592	405,158	272,885	248,465
Granular	231,797	241,657	215,109	293,874	508,983	433,310	273,512	230,361
Soluble	56,416	68,188	27,299	83,768	111,067	87,543	101,102	101,971
TOTAL:	828,105	829,123	757,680	1,157,251	1,914,931	1,308,460	971,532	894,390

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL	
	1989 APR	1988	1989 APR	1988	1989 APR	1988	1989 APR	1988	1989	1988
MURIATE										
Special Std	-	-	24,904	5,475	-	-	-	-	24,904	5,475
Standard	19,900	14,324	278,476	277,666	10,798	10,095	-	-	309,174	302,085
Chemical	-	-	-	-	6,987	6,700	478	413	7,465	7,113
Coarse	240,291	257,644	23,438	5,575	-	-	-	-	263,729	263,219
Granular	213,630	193,165	38,746	27,223	-	-	-	-	252,376	220,388
Soluble	67,463	65,939	2,769	13,828	9,414	9,156	11,929	14,825	91,575	103,748
TOTAL:	541,284	531,072	368,333	329,767	27,199	25,951	12,407	15,238	949,223	902,028

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL 1989

	PRODUCTION		ENDING INVENTORY April 30				DISAPPEARANCE	
	1989 APR	1988	MINE SITE	OFFSITE	1989	1988	1989 APR	1988
MURIATE								
Standard	28,211	34,794	101,208	-83	101,125	51,819	54,016	39,975
Chemical	1,337	828	1,582	-	1,582	1,568	726	779
Coarse	17,468	16,926	14,589	-	14,589	5,247	25,396	15,559
Granular	59,049	55,916	69,342	1,018	70,360	54,245	85,248	73,637
Soluble	4,050	4,080	1,211	-	1,211	3,260	9,027	8,916
Sulphates	28,394	24,075	29,453	15,808	45,261	34,598	39,163	25,284
TOTAL:	138,509	136,619	217,385	16,743	234,128	150,737	213,576	164,150

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 APR	1988	1989 APR	1988	1989 APR	1988	1989 APR	1988	1989	1988
MURIATE										
Standard	23,328	12,355	22,556	15,484	10,951	9,922	554	407	57,389	38,168
Chemical	-	-	-	-	710	588	16	190	726	778
Coarse	18,147	15,477	5,095	412	-	-	-	-	23,242	15,889
Granular	81,278	67,263	8,783	7,235	-	-	-	-	90,061	74,498
Soluble	8,308	7,790	-	-	796	1,314	-	-	9,104	9,104
Sulphates	18,861	16,089	19,902	9,474	496	614	-	57	39,259	26,234
TOTAL:	149,922	118,974	56,336	32,605	12,953	12,438	570	654	219,781	164,671

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0589
JULY 10, 1989

MAY

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	1,914,931	1,308,460	46.3%	234,128	150,737	55.3%	2,149,059	1,459,197	47.3%
(+) Production	838,002	854,579	-1.9%	144,204	135,730	6.2%	982,206	990,309	- .8%
(-) Ending Inventory	1,863,188	1,308,488	42.4%	211,997	158,839	33.5%	2,075,185	1,467,327	41.4%
(=) Total Disappearance	889,745	854,551	4.1%	166,335	127,628	30.3%	1,056,080	982,179	7.5%
(-) Exports	379,510	380,077	- .1%	70,437	42,814	64.5%	449,947	422,891	6.4%
(=) Disappearance-Canada & United States	510,235	474,474	7.5%	95,898	84,814	13.1%	606,133	559,288	8.4%

ELEVEN MONTHS (JULY - MAY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	8,255,726	7,844,084	5.2%	1,495,961	1,402,867	6.6%	9,751,687	9,246,951	5.5%
(-) Ending Inventory	1,863,188	1,308,488	42.4%	211,997	158,839	33.5%	2,075,185	1,467,327	41.4%
(=) Total Disappearance	7,699,458	7,795,272	-1.2%	1,444,057	1,463,648	-1.3%	9,143,515	9,258,920	-1.2%
(-) Exports	3,435,368	3,393,630	1.2%	463,777	494,948	-6.3%	3,899,145	3,888,578	.3%
(=) Disappearance-Canada & United States	4,264,090	4,401,642	-3.1%	980,280	968,700	1.2%	5,244,370	5,370,342	-2.3%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

MAY 1989

	PRODUCTION			ENDING INVENTORY May 31				DISAPPEARANCE		
	1989	MAY	1988	MINE SITE	OFFSITE	1989	1988	1989	MAY	1988
MURIATE										
Special Standard	14,357		31,549	17,721	9,765	27,486	39,622	32,771		40,213
Standard	342,287		324,982	372,920	170,618	543,538	363,409	297,414		341,678
Chemical	5,038		13,083	5,254	4,756	10,010	10,170	5,459		10,358
Coarse	229,405		252,243	243,434	566,504	809,938	467,625	276,648		195,023
Granular	286,937		271,337	253,017	264,343	517,360	454,010	348,920		304,882
Soluble	77,225		75,776	43,011	77,906	120,917	97,481	68,586		69,098
Sulphates	26,957		21,339	29,607	16,329	45,936	35,010	26,282		20,927
TOTAL:	982,206		990,309	965,964	1,110,221	2,075,185	1,467,327	1,056,080		982,179

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS		
	1989	MAY	1988	1989	MAY	1988	1989	MAY	1988	1989	MAY	1988	1989	MAY	1988
MURIATE															
Special Std	18		-	33,870		43,258	-		-	-		-	33,888		43,258
Standard	32,222		23,363	259,209		298,691	22,932		19,743	439		295	314,802		342,092
Chemical	-		-	-		-	5,400		4,424	133		176	5,533		4,600
Coarse	246,749		215,525	30,265		2,139	-		-	-		-	277,014		217,664
Granular	251,868		198,257	97,057		64,720	-		-	-		-	348,925		262,977
Soluble	44,269		48,831	13,522		3,448	10,132		9,718	12,303		4,580	80,226		66,577
Sulphates	22,473		15,223	3,149		5,584	647		839	-		-	26,269		21,646
TOTAL:	597,599		501,199	437,072		417,840	39,111		34,724	12,875		5,051	1,086,657		958,814

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

MAY 1989

	PRODUCTION			ENDING INVENTORY May 31				DISAPPEARANCE		
	1989	MAY	1988	MINE SITE	OFFSITE	1989	1988	1989	MAY	1988
MURIATE										
Special Standard	14,357		31,549	17,721	9,765	27,486	39,622	32,771		40,213
Standard	305,055		283,691	292,152	170,720	462,872	306,559	239,723		305,418
Chemical	5,038		13,041	4,217	4,756	8,973	9,364	4,914		9,554
Coarse	216,806		240,496	226,567	566,504	793,071	459,016	266,327		186,638
Granular	226,300		215,360	190,476	261,771	452,247	396,502	283,036		252,168
Soluble	70,446		70,442	40,633	77,906	118,539	97,425	62,974		60,560
TOTAL:	838,002		854,579	771,766	1,091,422	1,863,188	1,308,488	889,745		854,551

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS		
	1989	MAY	1988	1989	MAY	1988	1989	MAY	1988	1989	MAY	1988	1989	MAY	1988
MURIATE															
Special Std	18		-	33,870		43,258	-		-	-		-	33,888		43,258
Standard	20,908		16,501	221,560		281,529	10,711		10,985	-		-	253,179		309,015
Chemical	-		-	-		-	4,869		3,587	113		176	4,982		3,763
Coarse	240,131		208,571	26,960		1,701	-		-	-		-	267,091		210,272
Granular	212,485		165,197	71,182		45,385	-		-	-		-	283,667		210,582
Soluble	38,873		41,249	13,522		3,448	9,868		8,652	12,303		4,580	74,566		57,929
TOTAL:	512,415		431,518	367,094		375,321	25,448		23,224	12,416		4,756	917,373		834,819

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

MAY 1989

	PRODUCTION		ENDING INVENTORY May 31				DISAPPEARANCE	
	1989 MAY	1988	MINE SITE	OFFSITE	1989	1988	1989 MAY	1988
MURIATE								
Standard	37,232	41,291	80,768	-102	80,666	56,850	57,691	36,260
Chemical	-	42	1,037	-	1,037	806	545	804
Coarse	12,599	11,747	16,867	-	16,867	8,009	10,321	8,385
Granular	60,637	50,977	62,541	2,572	65,113	57,508	65,884	52,714
Soluble	6,779	5,334	2,378	-	2,378	56	5,612	8,538
Sulphates	26,957	21,339	29,607	16,329	45,936	35,010	26,282	20,927
TOTAL:	144,204	135,730	193,198	18,799	211,997	158,839	166,335	127,628

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MAY	
	1989 MAY	1988	1989 MAY	1988	1989 MAY	1988	1989 MAY	1988	1989	1988
MURIATE										
Standard	11,314	6,862	37,649	17,162	12,221	8,758	439	295	61,623	33,077
Chemical	-	-	-	-	531	837	20	-	551	837
Coarse	6,618	6,954	3,305	438	-	-	-	-	9,923	7,392
Granular	39,383	33,060	25,875	19,335	-	-	-	-	65,258	52,395
Soluble	5,396	7,582	-	-	264	1,066	-	-	5,660	8,648
Sulphates	22,473	15,223	3,149	5,584	647	839	-	-	26,269	21,646
TOTAL:	85,184	69,681	69,978	42,519	13,663	11,500	459	295	169,284	123,995

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K20)

PR 0689
JULY 28, 1989

JUNE

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	1,863,188	1,308,488	42.4%	211,997	159,839	32.6%	2,075,185	1,468,327	41.3%
(+) Production	660,442	797,478	-17.2%	131,946	116,920	12.9%	792,388	914,398	-13.3%
(-) Ending Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(=) Total Disappearance	512,979	799,046	-35.8%	122,213	116,666	4.8%	635,192	915,712	-30.6%
(-) Exports	366,115	478,470	-23.5%	75,152	51,999	44.5%	441,267	530,469	-16.8%
(=) Disappearance-Canada & United States	146,864	320,576	-54.2%	47,061	64,667	-27.2%	193,925	385,243	-49.7%

TWELVE MONTHS (JULY-JUNE) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	8,916,168	8,641,562	3.2%	1,627,907	1,519,787	7.1%	10,544,075	10,161,349	3.8%
(-) Ending Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(=) Total Disappearance	8,212,437	8,594,318	-4.4%	1,566,270	1,579,314	- .8%	9,778,707	10,173,632	-3.9%
(-) Exports	3,801,483	3,872,100	-1.8%	538,929	546,947	-1.5%	4,340,412	4,419,047	-1.8%
(=) Disappearance-Canada & United States	4,410,954	4,722,218	-6.6%	1,027,341	1,032,367	- .5%	5,438,295	5,754,585	-5.5%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K20)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JUNE 1989

	PRODUCTION		ENDING INVENTORY June 30				DISAPPEARANCE	
	1989 JUN	1988	MINE SITE	OFFSITE	1989	1988	1989 JUN	1988
MURIATE								
Special Standard	14,777	51,139	16,803	11,978	28,781	67,645	13,482	23,116
Standard	269,749	316,165	405,532	186,748	592,280	341,652	221,007	337,922
Chemical	12,244	7,566	11,408	4,529	15,937	10,682	6,317	7,054
Coarse	165,907	222,816	264,491	560,873	825,364	489,633	150,481	200,808
Granular	265,621	239,347	346,174	253,228	599,402	434,529	183,579	258,828
Soluble	41,988	56,343	45,763	76,605	122,368	91,067	40,537	62,757
Sulphates	22,102	21,022	39,174	9,075	48,249	31,805	19,789	24,227
TOTAL:	792,388	914,398	1,129,345	1,103,036	2,232,381	1,467,013	635,192	914,712

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUN
	1989 JUN	1988	1989 JUN	1988	1989 JUN	1988	1989 JUN	1988	1989 1988
MURIATE									
Special Std	15	-	14,045	24,698	-	-	-	-	14,060 24,698
Standard	13,388	16,160	206,127	306,415	24,173	23,313	386	650	244,074 346,538
Chemical	-	-	-	-	6,017	6,605	75	320	6,092 6,925
Coarse	98,111	195,839	82,126	29,161	-	-	-	-	180,237 225,000
Granular	59,509	111,768	104,711	129,996	-	-	-	-	164,220 241,764
Soluble	12,939	17,969	15,634	9,402	12,644	12,330	9,997	14,187	51,214 53,886
Sulphates	10,988	7,666	8,166	15,640	530	600	-	-	19,684 23,906
TOTAL:	194,950	349,402	430,809	515,312	43,364	42,848	10,458	15,157	679,581 922,719

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JUNE 1989

	PRODUCTION			ENDING INVENTORY June 30				DISAPPEARANCE		
	1989	JUN	1988	MINE SITE	OFFSITE	1989	1988	1989	JUN	1988
MURIATE										
Special Standard	14,777		51,139	16,803	11,978	28,781	67,645	13,482		23,116
Standard	237,383		282,846	328,088	186,861	514,949	280,171	185,306		309,234
Chemical	11,044		7,121	9,902	4,529	14,431	9,902	5,586		6,583
Coarse	148,533		212,097	248,179	560,873	809,052	483,548	132,552		187,565
Granular	211,224		193,687	276,429	249,042	525,471	376,569	138,000		213,620
Soluble	37,481		50,588	41,362	76,605	117,967	89,085	38,053		58,928
TOTAL:	660,442		797,478	920,763	1,089,888	2,010,651	1,306,920	512,979		799,046

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		JUN	
	1989	JUN	1988	1989	JUN	1988	1989	JUN 1988	1989	JUN 1988	1989	1988
MURIATE												
Special Std	15	-		14,045		24,698	-	-	-	-	14,060	24,698
Standard	7,146		8,279	190,505		296,664	12,034	12,015	-	-	209,685	316,958
Chemical	-		-	-		-	5,280	6,279	75	175	5,355	6,454
Coarse	96,330		181,653	65,746		29,161	-	-	-	-	162,076	210,814
Granular	46,520		93,082	70,113		104,183	-	-	-	-	116,633	197,265
Soluble	11,019		15,377	15,634		9,402	12,058	11,165	9,997	14,187	48,708	50,131
TOTAL:	161,030		298,391	356,043		464,108	29,372	29,459	10,072	14,362	556,517	806,320

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JUNE 1989

	PRODUCTION		ENDING INVENTORY June 30				DISAPPEARANCE	
	1989 JUN	1988	MINE SITE	OFFSITE	1989	1988	1989 JUN	1988
MURIATE								
Standard	32,366	33,319	77,444	-113	77,331	61,481	35,701	28,688
Chemical	1,200	445	1,506	-	1,506	780	731	471
Coarse	17,374	10,719	16,312	-	16,312	6,085	17,929	13,243
Granular	54,397	45,660	69,745	4,186	73,931	57,960	45,579	45,208
Soluble	4,507	5,755	4,401	-	4,401	1,982	2,484	3,829
Sulphates	22,102	21,022	39,174	9,075	48,249	31,805	19,789	24,227
TOTAL:	131,946	116,920	208,582	13,148	221,730	160,093	122,213	115,666

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUN
	1989 JUN	1988	1989 JUN	1988	1989 JUN	1988	1989 JUN	1988	1989 1988
MURIATE									
Standard	6,242	7,881	15,622	9,751	12,139	11,298	386	650	34,389 29,580
Chemical	-	-	-	-	737	326	-	145	737 471
Coarse	1,781	14,186	16,380	-	-	-	-	-	18,161 14,186
Granular	12,989	18,686	34,598	25,813	-	-	-	-	47,587 44,499
Soluble	1,920	2,592	-	-	586	1,165	-	-	2,506 3,757
Sulphates	10,988	7,666	8,166	15,640	530	600	-	-	19,684 23,906
TOTAL:	33,920	51,011	74,766	51,204	13,992	13,389	386	795	123,064 116,399

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

APRIL-JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989	1988	Change %	1989	1988	Change %	1989	1988	Change %
Beginning Inventory	2,058,358	1,373,727	49.8%	309,195	178,268	73.4%	2,367,553	1,551,995	52.5%
(+) Production	2,326,549	2,481,180	-6.2%	414,659	389,269	6.5%	2,741,208	2,870,449	-4.5%
(-) Ending Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(=) Total Disappearance	2,374,256	2,547,987	-6.8%	502,124	407,444	23.2%	2,876,380	2,955,431	-2.7%
(-) Exports	1,126,365	1,203,552	-6.4%	202,495	128,072	58.1%	1,328,860	1,331,624	- .2%
(=) Disappearance-Canada & United States	1,247,891	1,344,435	-7.2%	299,629	279,372	7.3%	1,547,520	1,623,807	-4.7%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1989 APR-JUN	1988	MINE SITE	OFFSITE	1989	1988	1989 APR-JUN	1988
MURIATE								
Special Standard	57,577	112,046	16,803	11,978	28,781	67,645	66,172	77,567
Standard	901,409	923,652	405,532	186,748	592,280	341,652	866,639	1,012,619
Chemical	20,877	26,470	11,408	4,529	15,937	10,682	22,414	24,502
Coarse	660,809	729,201	264,491	560,873	825,364	489,633	725,410	659,855
Granular	843,404	808,257	346,174	253,228	599,402	434,529	891,259	867,708
Soluble	179,679	204,387	45,763	76,605	122,368	91,067	219,252	242,742
Sulphates	77,453	66,436	39,174	9,075	48,249	31,805	85,234	70,438
TOTAL:	2,741,208	2,870,449	1,129,345	1,103,036	2,232,381	1,467,013	2,876,380	2,955,431

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 APR-JUN	1988	1989 APR-JUN	1988	1989 APR-JUN	1988	1989 APR-JUN	1988	1989	1988
MURIATE										
Special Std	33	-	72,819	73,431	-	-	-	-	72,852	73,431
Standard	88,838	66,202	766,368	898,256	68,854	63,073	1,379	1,352	925,439	1,028,883
Chemical	-	-	-	-	19,114	18,317	702	1,099	19,816	19,416
Coarse	603,298	684,485	140,924	37,287	-	-	-	-	744,222	721,772
Granular	606,285	570,453	249,297	229,174	-	-	-	-	855,582	799,627
Soluble	132,979	140,529	31,925	26,678	32,986	32,518	34,229	33,592	232,119	233,317
Sulphates	52,322	38,978	31,217	30,698	1,673	2,053	-	57	85,212	71,786
TOTAL:	1,483,755	1,500,647	1,292,550	1,295,524	122,627	115,961	36,310	36,100	2,935,242	2,948,232

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

APRIL-JUNE, 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	5,644	4,896	18,266	0	1,653	30,459
Bangladesh	20,787	0	0	0	0	20,787
Belize	0	0	241	0	0	241
Brazil	95,735	103,987	165,121	0	0	364,843
Chile	22,803	1,646	0	0	4,497	28,946
China	172,573	0	0	0	12,579	185,152
Columbia	11,027	0	6,877	0	509	18,413
Costa Rica	3,552	0	0	0	1,346	4,898
Dom. Republic	0	336	3,307	0	302	3,945
Ecuador	2,453	3,730	0	0	0	6,183
France	20,903	0	0	0	0	20,903
French Guiana	0	0	0	0	97	97
Guatemala	4,894	0	4,999	0	0	9,893
Holland	0	0	23,339	0	0	23,339
Honduras	5,066	0	0	0	0	5,066
India	59,739	0	0	3,579	0	63,318
Indonesia	24,227	0	0	0	0	24,227
Italy	808	0	0	0	0	808
Jamaica	0	2,079	0	0	0	2,079
Japan	47,472	16,485	11,673	24,734	7,271	107,635
Korea	89,384	0	0	0	0	89,384
Malaysia	87,164	0	0	0	0	87,164
Martinique	463	0	926	0	0	1,389
Mexico	1,207	0	0	0	2,519	3,726
New Zealand	10,580	5,359	3,075	0	0	19,014
Nigeria	6,733	0	0	0	0	6,733
Panama	0	0	595	0	182	777
Philippines	6,733	0	0	0	0	6,733
Puerto Rico	0	2,406	0	0	242	2,648
South Africa	3,381	0	3,497	0	0	6,878
Spain	0	0	3,982	0	0	3,982
Sri Lanka	7,199	0	0	0	0	7,199
Switzerland	75,853	0	3,399	0	0	79,252
Taiwan	33,497	0	0	3,612	20	37,129
Thailand	5,421	0	0	0	0	5,421
Venezuela	13,889	0	0	0	0	13,889
TOTAL AG:	839,187	140,924	249,297	31,925	31,217	1,292,550
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Italy	0	-	-	9,871	0	9,871
Japan	265	-	-	6,593	0	6,858
Korea	163	-	-	13,123	0	13,286
Mexico	1,378	-	-	0	0	1,378
New Zealand	12	-	-	0	0	12
Pakistan	12	-	-	0	0	12
Puerto Rico	5	-	-	0	0	5
Taiwan	50	-	-	4,642	0	4,692
United Kingdom	176	-	-	0	0	176
TOTAL NON-AG:	2,081	-	-	34,229	0	36,310
TOTAL EXPORTS	**841,268**	**140,924**	**249,297**	**66,154**	**31,217**	**1,328,860**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1989 & 1988

	PRODUCTION APR-JUN		ENDING INVENTORY, June 30				DISAPPEARANCE APR-JUN	
	1989	1988	MINE SITE	OFFSITE	1989	1988	1989	1988
MURIATE								
Special Standard	57,577	112,046	16,803	11,978	28,781	67,645	66,172	77,567
Standard	803,600	814,248	328,088	186,861	514,949	280,171	719,231	907,696
Chemical	18,340	25,155	9,902	4,529	14,431	9,902	20,412	22,448
Coarse	613,368	689,809	248,179	560,873	809,052	483 548	671,764	622,668
Granular	669,321	650,704	276,429	249,042	525,471	376,569	694,548	696,149
Soluble	164,343	189,218	41,362	76,605	117,967	89,085	202,129	221,459
TOTAL:	2,326,549	2,481,180	920,763	1,089,888	2,010,651	1,306,920	2,374,256	2,547,987

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA APR-JUN		EXPORTS APR-JUN		U.S. & CANADA APR-JUN		EXPORTS APR-JUN			
	1989	1988	1989	1988	1989	1988	1989	1988	1989	1988
MURIATE										
Special Std	33	-	72,819	73,431	-	-	-	-	72,852	73,431
Standard	47,954	39,104	690,541	855,859	33,543	33,095	-	-	772,038	928,058
Chemical	-	-	-	-	17,136	16,566	666	764	17,802	17,330
Coarse	576,752	647,868	116,144	36,437	-	-	-	-	692,896	684,305
Granular	472,635	451,444	180,041	176,791	-	-	-	-	652,676	628,235
Soluble	117,355	122,565	31,925	26,678	31,340	28,973	34,229	33,592	214,849	211,808
TOTAL:	1,214,729	1,260,981	1,091,470	1,169,196	82,019	78,634	34,895	34,356	2,423,113	2,543,167

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL-JUNE 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	5,644	4,896	18,266	0	28,806
Bangladesh	20,787	0	0	0	20,787
Brazil	47,161	87,325	101,930	0	236,416
Chile	22,142	0	0	0	22,142
China	172,573	0	0	0	172,573
Columbia	0	0	6,877	0	6,877
France	20,903	0	0	0	20,903
Guatemala	4,894	0	4,999	0	9,893
Holland	0	0	23,339	0	23,339
India	59,739	0	0	3,579	63,318
Indonesia	24,227	0	0	0	24,227
Italy	808	0	0	0	808
Jamaica	0	2,079	0	0	2,079
Japan	44,648	16,485	10,677	24,734	96,544
Korea	89,384	0	0	0	89,384
Malaysia	87,164	0	0	0	37,164
New Zealand	10,580	5,359	3,075	0	19,014
Nigeria	6,733	0	0	0	6,733
Philippines	6,733	0	0	0	6,733
South Africa	3,381	0	3,497	0	6,878
Spain	0	0	3,982	0	3,982
Sri Lanka	7,199	0	0	0	7,199
Switzerland	75,853	0	3,399	0	79,252
Taiwan	33,497	0	0	3,612	37,109
Thailand	5,421	0	0	0	5,421
Venezuela	13,889	0	0	0	13,889
TOTAL AG:	763,360	116,144	180,041	31,925	1,091,470
NON-AGRICULTURAL					
Italy	0	-	-	9,871	9,871
Japan	253	-	-	6,593	6,846
Korea	163	-	-	13,123	13,286
New Zealand	12	-	-	0	12
Pakistan	12	-	-	0	12
Taiwan	50	-	-	4,642	4,692
United Kingdom	176	-	-	0	176
TOTAL NON-AG:	666	-	-	34,229	34,895
TOTAL EXPORTS	**764,026**	-	-	**66,154**	1,126,365

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1989 APR-JUN	1988	MINE SITE	OFFSITE	1989	1988	1989 APR-JUN	1988
MURIATE								
Standard	97,809	109,404	77,444	-	77,331	61,481	147,408	104,923
Chemical	2,537	1,315	1,506	-	1,506	780	2,002	2,054
Coarse	47,441	39,392	16,312	-	16,312	6,085	53,646	37,187
Granular	174,083	157,553	69,745	4,186	73,931	57,960	196,711	171,559
Soluble	15,336	15,169	4,401	-	4,401	1,982	17,123	21,283
Sulphates	77,453	66,436	39,174	9,075	48,249	31,805	85,234	70,438
TOTAL:	414,659	389,269	208,582	13,148	221,730	160,093	502,124	407,444

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 APR-JUN	1988	1989 APR-JUN	1988	1989 APR-JUN	1988	1989 APR-JUN	1988	1989	1988
MURIATE										
Standard	40,884	27,098	75,827	42,397	35,311	29,978	1,379	1,352	153,401	100,825
Chemical	-	-	-	-	1,978	1,751	36	335	2,014	2,086
Coarse	26,546	36,617	24,780	850	-	-	-	-	51,326	37,467
Granular	133,650	119,009	69,256	52,383	-	-	-	-	202,906	171,392
Soluble	15,624	17,964	-	-	1,646	3,545	-	-	17,270	21,509
Sulphates	52,322	38,978	31,217	30,698	1,673	2,053	-	57	85,212	71,786
TOTAL:	269,026	239,666	201,080	126,328	40,608	37,327	1,415	1,744	512,129	405,065

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

APRIL-JUNE, 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	1,653	1,653
Belize	0	0	241	0	0	241
Brazil	48,574	16,662	63,191	0	0	128,427
Chile	661	1,646	0	0	4,497	6,804
China	0	0	0	0	12,579	12,579
Columbia	11,027	0	0	0	509	11,536
Costa Rica	3,552	0	0	0	1,346	4,898
Dom. Republic	0	336	3,307	0	302	3,945
Ecuador	2,453	3,730	0	0	0	6,183
French Guiana	0	0	0	0	97	97
Honduras	5,066	0	0	0	0	5,066
Japan	2,824	0	996	0	7,271	11,091
Martinique	463	0	926	0	0	1,389
Mexico	1,207	0	0	0	2,519	3,726
Panama	0	0	595	0	182	777
Puerto Rico	0	2,406	0	0	242	2,648
Taiwan	0	0	0	0	20	20
TOTAL AG:	75,827	24,780	69,256	0	31,217	201,080
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	12	-	-	0	0	12
Mexico	1,378	-	-	0	0	1,378
Puerto Rico	5	-	-	0	0	5
TOTAL NON-AG:	1,415	-	-	0	0	1,415
TOTAL EXPORTS	**77,242**	**24,780**	**69,256**	**0**	**31,217**	**202,495**

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0789
September 11, 1989

JULY

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	374,858	472,034	-20.6%	121,525	119,251	1.9%	496,383	591,285	-16.1%
(-) Ending Inventory	1,787,936	1,228,624	45.5%	227,958	177,319	28.6%	2,015,894	1,405,943	43.4%
(=) Total Disappearance	597,573	550,330	8.6%	115,297	102,025	13.0%	712,870	652,355	9.3%
(-) Exports	343,179	322,962	6.3%	68,199	53,252	28.1%	411,378	376,214	9.3%
(=) Disappearance-Canada & United States	254,394	227,368	11.9%	47,098	48,773	-3.4%	301,492	276,141	9.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,016											
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JULY 1989

	PRODUCTION			ENDING INVENTORY July 31				DISAPPEARANCE		
	1989	JUL	1988	MINE SITE	OFFSITE	1989	1988	1989	JUL	1988
MURIATE										
Special Standard	21,619		11,253	13,563	10,835	24,398	34,875	26,002		44,023
Standard	154,472		188,216	329,029	112,334	441,363	333,582	305,389		196,286
Chemical	4,335		6,604	9,696	3,987	13,683	10,829	6,589		6,457
Coarse	129,397		150,687	263,477	510,279	773,756	496,327	181,005		143,993
Granular	133,542		177,429	361,886	222,724	584,610	396,655	148,334		215,303
Soluble	31,421		41,443	66,806	62,399	129,205	94,571	24,584		37,939
Sulphates	21,597		15,653	34,053	14,826	48,879	39,104	20,967		8,354
TOTAL:	496,383		591,285	1,078,510	937,384	2,015,894	1,405,943	712,870		652,355

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			JUL	
	1989	JUL	1988	1989	JUL	1988	1989	JUL	1988	1989	JUL	1988	1989	1988
MURIATE														
Special Std	15		13	28,129		25,923	-		-	-		-	28,144	25,936
Standard	15,421		9,663	252,640		183,625	18,439		19,825	331		513	286,831	213,626
Chemical	-		-	-		-	6,218		5,445	405		12	6,623	5,457
Coarse	133,396		132,178	41,999		36,962	-		-	-		-	175,395	169,140
Granular	56,746		87,034	67,518		95,132	-		-	-		-	124,264	182,166
Soluble	8,063		12,123	3,282		13,796	9,870		7,944	3,612		10,086	24,827	43,949
Sulphates	6,908		5,722	13,462		10,165	534		483	-		-	20,904	16,370
TOTAL:	220,549		246,733	407,030		365,603	35,061		33,697	4,348		10,611	666,988	656,644

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JULY 1989

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE	
	1989 JUL	1988	MINE SITE	OFFSITE	1989	1988	1989 JUL	1988
MURIATE								
Special Standard	21,619	11,253	13,563	10,835	24,398	34,875	26,002	44,023
Standard	117,444	154,685	260,583	110,962	371,545	266,258	260,848	168,598
Chemical	4,335	5,897	8,807	3,987	12,794	10,214	5,972	5,585
Coarse	116,667	135,702	249,903	510,279	760,182	480,943	165,537	138,307
Granular	89,772	127,454	278,265	221,350	499,615	345,883	115,628	158,140
Soluble	25,021	37,043	57,003	62,399	119,402	90,451	23,586	35,677
TOTAL:	374,858	472,034	868,124	919,812	1,787,936	1,228,624	597,573	550,330

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUL	
	1989 JUL	1988	1989 JUL	1988	1989 JUL	1988	1989 JUL	1988	1989	1988
MURIATE										
Special Std	15	13	28,129	25,923	-	-	-	-	28,144	25,936
Standard	7,321	5,080	227,371	171,239	8,489	9,979	-	-	243,181	186,298
Chemical	-	-	-	-	5,612	5,445	393	12	6,005	5,457
Coarse	131,667	126,543	30,064	36,962	-	-	-	-	161,731	163,505
Granular	40,954	59,136	50,328	65,108	-	-	-	-	91,282	124,244
Soluble	7,419	11,119	3,282	13,796	9,514	6,775	3,612	9,922	23,827	41,612
TOTAL:	187,376	201,891	339,174	313,028	23,615	22,199	4,005	9,934	554,170	547,052

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

JULY 1989

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE	
	1989 JUL	1988	MINE SITE	OFFSITE	1989	1988	1989 JUL	1988
MURIATE								
Standard	37,028	33,531	68,446	1,372	69,818	67,324	44,541	27,688
Chemical	-	707	889	-	889	615	617	872
Coarse	12,730	14,985	13,574	-	13,574	15,384	15,468	5,686
Granular	43,770	49,975	83,621	1,374	84,995	50,772	32,706	57,163
Soluble	6,400	4,400	9,803	-	9,803	4,120	998	2,262
Sulphates	21,597	15,653	34,053	14,826	48,879	39,104	20,967	8,354
TOTAL:	121,525	119,251	210,386	17,572	227,958	177,319	115,297	102,025

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUL	
	1989 JUL	1988	1989 JUL	1988	1989 JUL	1988	1989 JUL	1988	1989	1988
MURIATE										
Standard	8,100	4,583	25,269	12,386	9,950	9,846	331	513	43,650	27,328
Chemical	-	-	-	-	606	-	12	-	618	-
Coarse	1,729	5,635	11,935	-	-	-	-	-	13,664	5,635
Granular	15,792	27,898	17,190	30,024	-	-	-	-	32,982	57,922
Soluble	644	1,004	-	-	356	1,169	-	164	1,000	2,337
Sulphates	6,908	5,722	13,462	10,165	534	483	-	-	20,904	16,370
TOTAL:	33,173	44,842	67,856	52,575	11,446	11,498	343	677	112,818	109,592

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POTASH & PHOSPHATE INSTITUTE

FERTILIZER YEAR POTASH REPORT SUMMARY

(Short Tons K2O)

FERTILIZER YEARS 1988/89 AND 1987/88

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1988/89	1987/88	Change	1988/89	1987/88	Change	1988/89	1987/88	Change
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	8,916,168	8,641,562	3.2%	1,627,907	1,519,787	7.1%	10,544,075	10,161,349	3.8%
(-) Ending Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(=) Total Disappearance	8,212,437	8,594,318	-4.4%	1,566,270	1,579,314	- .8%	9,778,707	10,173,632	-3.9%
(-) Exports	3,801,483	3,872,100	-1.8%	538,929	546,947	-1.5%	4,340,412	4,419,047	-1.8%
(=) Disappearance-Canada & United States	4,410,954	4,722,218	-6.6%	1,027,341	1,032,367	- .5%	5,438,295	5,754,585	-5.5%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1988/89 AND 1987/88

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1988/89	1987/88	1989	1988	1987	1986	1988/89	1987/88
MURIATE								
Special Standard	195,875	285,078	28,781	67,645	81,562	38,259	234,739	298,995
Standard	3,355,565	2,929,072	592,280	341,652	478,701	544,432	3,104,937	3,064,161
Chemical	106,087	82,331	15,937	10,682	11,781	7,432	100,832	83,430
Coarse	2,733,807	2,685,034	825,364	489,633	355,647	596,827	2,398,076	2,551,048
Granular	3,129,872	3,274,495	599,402	434,529	355,453	570,869	2,964,999	3,195,191
Soluble	750,818	660,350	122,368	91,067	140,245	138,330	719,517	709,528
Sulphates	272,051	244,989	48,249	31,805	55,907	88,307	255,607	271,279
TOTAL:	10,544,075	10,161,349	2,232,381	1,467,013	1,479,296	1,984,456	9,778,707	10,173,632

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988/89	1987/88	1988/89	1987/88	1988/89	1987/88	1988/89	1987/88	1988/89	1987/88
MURIATE										
Special Std	63	89	220,016	245,102	-	-	-	-	220,079	245,191
Standard	328,598	336,504	2,630,503	2,568,108	268,014	271,106	4,872	10,504	3,231,987	3,186,222
Chemical	-	-	-	-	77,904	57,061	4,405	4,392	82,309	61,453
Coarse	2,218,026	2,447,958	322,989	283,064	-	-	-	-	2,541,015	2,731,022
Granular	1,900,358	1,965,100	814,434	971,782	-	-	-	-	2,714,792	2,936,882
Soluble	368,578	385,191	123,537	119,420	121,276	115,328	124,921	106,216	738,312	726,155
Sulphates	169,699	149,729	94,691	110,303	6,973	7,819	44	156	271,407	268,007
TOTAL:	4,985,322	5,284,571	4,206,170	4,297,779	474,167	451,314	134,242	121,268	9,799,901	10,154,932

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

FERTILIZER YEAR 1988/89

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,413	0	0	0	0	1,413
Australia	11,059	29,024	137,875	0	4,977	182,935
Bangladesh	83,379	0	0	0	0	83,379
Belize	0	0	1,670	0	0	1,670
Brazil	165,990	181,509	392,372	0	849	740,720
Chile	110,650	1,646	1,392	0	15,389	129,077
China	687,130	0	7,034	0	29,023	723,187
Columbia	38,798	26,649	8,861	0	1,193	75,501
Costa Rica	20,835	0	4,000	0	6,650	31,485
Denmark	50,629	0	0	0	0	50,629
Dom. Republic	0	336	26,756	13	1,644	28,749
Ecuador	7,044	3,730	2,059	0	0	12,833
Finland	10,859	0	0	0	0	10,859
France	59,643	0	0	0	0	59,643
French Guiana	1,158	0	181	0	97	1,436
Ghana	2,291	0	0	0	0	2,291
Guatemala	11,177	0	4,999	0	0	16,176
Holland	5,377	0	63,605	0	0	68,982
Honduras	5,474	0	120	0	22	5,616
India	197,616	0	0	12,342	0	209,958
Indonesia	142,670	0	0	0	0	142,670
Ireland	0	0	2,719	0	0	2,719
Italy	808	0	0	0	0	808
Jamaica	0	4,024	4,562	0	0	8,586
Japan	156,605	65,822	64,203	111,129	19,296	417,055
Korea	259,452	0	0	0	0	259,452
Malaysia	262,155	0	0	0	3,716	265,871
Martinique	463	0	4,166	0	284	4,913
Mexico	40,440	0	13,939	53	3,508	57,940
New Zealand	57,551	6,029	15,920	0	4	79,504
Nigeria	20,072	0	0	0	0	20,072
Norway	21,179	0	0	0	0	21,179
Pakistan	13	0	0	0	0	13
Panama	0	0	2,412	0	182	2,594
Peru	11,655	0	0	0	2,275	13,930
Philippines	20,879	0	0	0	0	20,879
Puerto Rico	0	4,220	3,636	0	406	8,262
Saudi Arabia	0	0	0	0	4,850	4,850
South Africa	7,822	0	7,179	0	0	15,001
Spain	0	0	10,205	0	0	10,205
Sri Lanka	53,648	0	0	0	266	53,914
Switzerland	179,288	0	10,665	0	0	189,953
Taiwan	102,051	0	0	0	60	102,111
Thailand	8,957	0	0	0	0	8,957
Venezuela	34,289	0	23,904	0	0	58,193
TOTAL AG:	2,850,519	322,989	814,434	123,537	94,691	4,206,170
NON-AGRICULTURAL						
Argentina	125	-	-	0	0	125
Italy	0	-	-	41,088	0	41,088
Japan	1,578	-	-	43,743	0	45,321
Korea	927	-	-	27,482	0	28,409
Mexico	5,201	-	-	164	44	5,409
New Zealand	36	-	-	720	0	756
Pakistan	76	-	-	0	0	76
Puerto Rico	10	-	-	0	0	10
Sweden	383	-	-	0	0	383
Taiwan	353	-	-	11,724	0	12,077
United Kingdom	588	-	-	0	0	588
TOTAL NON-AG:	9,277	-	-	124,921	44	134,242
TOTAL EXPORTS	**2,859,796**	**322,989**	**814,434**	**248,458**	**94,735**	**4,340,412**

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1988/89

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	10,430	24,904	22,034	5,730	4,772	67,870
AK Alaska	29	305	973	0	2	1,309
AZ Arizona	510	251	998	199	649	2,607
AR Arkansas	770	248	52,590	8,695	194	62,497
CA California	32,611	15,235	16,316	1,161	11,533	76,856
CO Colorado	2,725	23	5,979	514	678	9,919
CT Connecticut	0	5,810	563	29	327	6,729
DE Delaware	993	61	12,278	747	438	14,517
FL Florida	51,215	24,065	21,482	7,487	41,298	145,547
GA Georgia	15,046	21,056	53,988	17,292	16,191	123,573
HI Hawaii	129	7,864	0	0	815	8,808
ID Idaho	1,939	11,747	10,850	56	48	24,640
IL Illinois	14,878	421,931	48,490	50,381	1,881	537,561
IN Indiana	12,897	220,063	41,747	35,916	2,323	312,946
IA Iowa	1,828	278,662	113,958	67,402	523	462,373
KS Kansas	3,778	7,646	29,694	6,727	1,303	49,148
KY Kentucky	27	98,764	14,826	107	7,727	121,451
LA Louisiana	19,160	46,049	90,897	7,216	142	163,464
ME Maine	0	1,815	3,615	140	400	5,970
MD Maryland	2,688	7	22,966	7,920	225	33,806
MA Massachusetts	0	617	1,354	438	299	2,708
MI Michigan	(45)	144,756	59,412	2,155	2,070	208,348
MN Minnesota	611	113,557	201,472	12,894	3,758	332,292
MS Mississippi	6,958	7,334	11,846	8,355	610	35,103
MO Missouri	13,164	24,846	194,435	33,149	1,318	266,912
MT Montana	14	904	9,986	514	0	11,418
NE Nebraska	2,429	5,128	12,825	8,930	5,321	34,633
NV Nevada	0	78	0	0	0	78
NH New Hampshire	0	0	610	0	11	621
NJ New Jersey	0	1,159	3,524	1,128	337	6,148
NM New Mexico	13,347	48	5,060	31	1,904	20,390
NY New York	1,979	6,305	40,377	3,415	1,544	53,620
NC North Carolina	13,047	20,013	35,529	11,354	7,626	87,569
ND North Dakota	0	7,069	17,100	308	0	24,477
OH Ohio	33,586	239,260	95,323	11,125	7,453	386,747
OK Oklahoma	2,878	2,043	20,012	663	451	26,047
OR Oregon	1,628	6,859	17,478	1,252	741	27,958
PA Pennsylvania	5,523	1,666	43,890	4,970	2,733	58,782
RI Rhode Island	0	969	1,251	250	162	2,632
SC South Carolina	5,049	24,031	33,557	2,878	6,020	71,535
SD South Dakota	32	7,334	7,225	1,835	0	16,426
TN Tennessee	3,421	49,009	39,647	4,102	769	96,948
TX Texas	13,900	20,985	84,310	12,188	11,927	143,310
UT Utah	6,274	116	2,466	409	4	9,269
VT Vermont	0	(13)	2,378	125	244	2,734
VA Virginia	6,378	1,534	60,144	8,096	3,709	79,861
WA Washington	5,304	10,113	24,593	3,035	1,186	44,231
WV West Virginia	1,466	3,150	5,160	577	280	10,633
WI Wisconsin	16,235	198,283	76,349	9,264	2,800	302,931
WY Wyoming	121	129	1,605	0	116	1,971
TOTAL U.S.:	324,952	2,083,788	1,673,162	361,159	154,862	4,597,923
CANADA						
AB Alberta	186	101	33,905	1,656	0	35,848
BC Brit. Columbia	2,882	107	5,745	32	403	9,169
MB Manitoba	11	3,837	18,593	2,328	0	24,769
NB New Brunswick	0	7,629	5,246	445	491	13,811
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	5,800	295	116	6,211
ON Ontario	406	105,403	57,163	2,309	7,097	172,378
PE Pr.Edward Isle	0	60	11,521	0	306	11,887
PQ Quebec	215	16,867	76,756	139	6,424	100,401
SK Saskatchewan	9	234	12,467	215	0	12,925
TOTAL CAN:	3,709	134,238	227,196	7,419	14,837	387,399
EXPORT SALES:	2,850,519	322,989	814,434	123,537	94,691	4,206,170
TOTAL AG SALES	3,179,180	2,541,015	2,714,792	492,115	264,390	9,191,492

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1988/89

NON-AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	110,950	-	-	16,799	0	127,749
AK	Alaska	0	-	-	0	0	0
AZ	Arizona	2,322	-	-	0	60	2,382
AR	Arkansas	14	-	-	14	105	133
CA	California	6,670	-	-	0	640	7,310
CO	Colorado	1,475	-	-	43	35	1,553
CT	Connecticut	130	-	-	0	0	130
DE	Delaware	28,016	-	-	21,842	275	50,133
FL	Florida	291	-	-	13	406	710
GA	Georgia	1,746	-	-	0	640	2,386
HI	Hawaii	0	-	-	0	0	0
ID	Idaho	36	-	-	0	0	36
IL	Illinois	1,211	-	-	746	17	1,974
IN	Indiana	65	-	-	682	328	1,075
IA	Iowa	1,190	-	-	133	138	1,461
KS	Kansas	1,549	-	-	139	117	1,805
KY	Kentucky	0	-	-	582	0	582
LA	Louisiana	1,600	-	-	1,630	72	3,302
ME	Maine	789	-	-	0	0	789
MD	Maryland	0	-	-	0	147	147
MA	Massachusetts	321	-	-	478	68	867
MI	Michigan	1,394	-	-	5,140	86	6,620
MN	Minnesota	4,099	-	-	70	3	4,172
MS	Mississippi	47,351	-	-	86	0	47,437
MO	Missouri	2,550	-	-	162	448	3,160
MT	Montana	195	-	-	23	50	268
NE	Nebraska	947	-	-	42	7	996
NV	Nevada	6	-	-	0	109	115
NH	New Hampshire	27	-	-	0	0	27
NJ	New Jersey	1,291	-	-	92	562	1,945
NM	New Mexico	20,682	-	-	602	476	21,760
NY	New York	23,950	-	-	26	238	24,214
NC	North Carolina	524	-	-	52	111	687
ND	North Dakota	0	-	-	16	0	16
OH	Ohio	1,319	-	-	60,687	19	62,025
OK	Oklahoma	3,128	-	-	326	376	3,830
OR	Oregon	2,494	-	-	6	12	2,512
PA	Pennsylvania	3,067	-	-	431	115	3,613
RI	Rhode Island	13	-	-	36	0	49
SC	South Carolina	14	-	-	64	0	78
SD	South Dakota	33	-	-	0	0	33
TN	Tennessee	1,754	-	-	329	0	2,083
TX	Texas	23,915	-	-	6,325	1,008	31,248
UT	Utah	8,130	-	-	0	12	8,142
VT	Vermont	0	-	-	0	0	0
VA	Virginia	118	-	-	88	2	208
WA	Washington	1,748	-	-	17	6	1,771
WV	West Virginia	16	-	-	727	0	743
WI	Wisconsin	18,966	-	-	275	16	19,257
WY	Wyoming	446	-	-	0	0	446
	TOTAL U.S.:	326,552	-	-	118,723	6,704	451,979
CANADA							
AB	Alberta	3,314	-	-	540	0	3,854
BC	Brit. Columbia	17	-	-	8	0	25
MB	Manitoba	33	-	-	15	0	48
NB	New Brunswick	1,099	-	-	29	0	1,128
NF	Newfoundland	0	-	-	0	0	0
NS	Nova Scotia	0	-	-	0	0	0
ON	Ontario	9,832	-	-	379	269	10,480
PE	Pr.Edward Isle	0	-	-	0	0	0
PQ	Quebec	658	-	-	0	0	658
SK	Saskatchewan	4,413	-	-	1,582	0	5,995
	TOTAL CAN:	19,366	-	-	2,553	269	22,188
EXPORT SALES:		9,277	-	-	124,921	44	134,242
TOTAL NON-AG		355,195	-	-	246,197	7,017	608,409
GRAND TOTAL		3,534,375	2,541,015	2,714,792	738,312	271,407	9,799,901

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1988/89 AND 1987/88

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1988/89	1987/88	1989	1988	1987	1986	1988/89	1987/88
MURIATE								
Special Standard	195,875	285,078	28,781	67,645	81,562	38,259	[illegible]	298,995
Standard	2,884,199	2,502,025	514,949	280,171	[illegible]	[illegible]	[illegible]	[illegible]
Chemical	95,702	72,284	14,431	9,902	11,014	4,181	[illegible]	73,396
Coarse	2,561,553	2,528,584	809,052	483,548	[illegible]	[illegible]	[illegible]	[illegible]
Granular	2,476,456	2,647,218	525,471	376,569	275,910	[illegible]	[illegible]	[illegible]
Soluble	702,383	606,373	117,967	89,085	139,436	131,806	673,501	656,724
TOTAL:	8,916,168	8,641,562	2,010,651	1,306,920	[illegible]	[illegible]	[illegible]	[illegible]

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988/89	1987/88	1988/89	1987/88	1988/89	1987/88	1988/89	1987/88	1988/89	1987/88
MURIATE										
Special Std	63	89	220,016	245,102	-				220,079	245,191
Standard	176,327	195,868	2,446,751	2,433,866	144,738	[illegible]	-	[illegible]	[illegible]	[illegible]
Chemical	-	-	-	-	69,676	46,118	[illegible]	[illegible]	[illegible]	[illegible]
Coarse	2,108,630	2,310,071	273,717	261,655	-	-	-		2,382,347	2,571,726
Granular	1,451,214	1,565,066	609,452	706,625	-	-	-	-	2,060,666	2,271,691
Soluble	329,032	347,028	123,471	115,556	112,126	104,437	124,757	106,106	689,386	673,127
TOTAL:	4,065,266	4,418,122	3,673,407	3,762,804	326,540	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1988/89

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	1,413	0	0	0	1,413
Australia	11,059	29,024	137,875	0	177,958
Bangladesh	83,379	0	0	0	83,379
Brazil	97,256	156,913	264,584	0	518,753
Chile	109,328	0	1,392	0	110,720
China	676,040	0	7,034	0	683,074
Columbia	3,771	11,905	6,877	0	22,553
Costa Rica	12,109	0	0	0	12,109
Denmark	50,629	0	0	0	50,629
Finland	10,859	0	0	0	10,859
France	59,643	0	0	0	59,643
Ghana	2,291	0	0	0	2,291
Guatemala	4,894	0	4,999	0	9,893
Holland	5,377	0	63,605	0	68,982
India	197,616	0	0	12,342	209,958
Indonesia	142,670	0	0	0	142,670
Ireland	0	0	2,719	0	2,719
Italy	808	0	0	0	808
Jamaica	0	4,024	4,562	0	8,586
Japan	144,141	65,822	55,508	111,129	376,600
Korea	259,452	0	0	0	259,452
Malaysia	262,155	0	0	0	262,155
Mexico	25,444	0	13,939	0	39,383
New Zealand	57,551	6,029	13,998	0	77,578
Nigeria	20,072	0	0	0	20,072
Norway	21,179	0	0	0	21,179
Pakistan	13	0	0	0	13
Peru	7,220	0	0	0	7,220
Philippines	20,879	0	0	0	20,879
Puerto Rico	0	0	3,636	0	3,636
South Africa	7,822	0	7,179	0	15,001
Spain	0	0	3,982	0	3,982
Sri Lanka	53,648	0	0	0	53,648
Switzerland	179,288	0	10,665	0	189,953
Taiwan	102,051	0	0	0	102,051
Thailand	8,957	0	0	0	8,957
Venezuela	27,753	0	6,898	0	34,651
TOTAL AG:	2,666,767	273,717	609,452	123,471	3,673,407
NON-AGRICULTURAL					
Italy	0	-	-	41,088	41,088
Japan	1,553	-	-	43,743	45,296
Korea	713	-	-	27,482	28,195
New Zealand	36	-	-	720	756
Pakistan	76	-	-	0	76
Taiwan	353	-	-	11,724	12,077
United Kingdom	588	-	-	0	588
TOTAL NON-AG:	3,319	-	-	124,757	128,076
TOTAL EXPORTS	2,670,086	273,717	609,452	248,228	3,801,483

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1988/89

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	6,057	22,716	16,578	5,688	51,039
AK Alaska	0	305	120	0	425
AZ Arizona	0	0	30	0	30
AR Arkansas	0	0	3,919	1,962	5,881
CA California	0	0	1,421	1,161	2,582
CO Colorado	0	0	0	16	16
CT Connecticut	0	5,810	503	29	6,342
DE Delaware	993	61	12,262	747	14,063
FL Florida	37,640	23,973	14,197	7,426	83,236
GA Georgia	12,529	21,056	52,579	17,159	103,323
HI Hawaii	0	7,618	0	0	7,618
ID Idaho	0	2,453	4,490	56	6,999
IL Illinois	5,720	412,474	32,237	50,381	500,812
IN Indiana	7,530	216,473	35,313	34,950	294,266
IA Iowa	92	266,339	89,989	67,179	423,599
KS Kansas	0	62	924	2,004	2,990
KY Kentucky	0	97,816	10,295	107	108,218
LA Louisiana	16,132	43,224	67,770	1,185	128,311
ME Maine	0	1,781	3,615	61	5,457
MD Maryland	2,688	7	22,966	7,600	33,261
MA Massachusetts	0	617	1,354	438	2,409
MI Michigan	(45)	144,756	59,412	2,155	206,278
MN Minnesota	554	113,158	198,997	12,697	325,406
MS Mississippi	0	7,274	4,904	8,281	20,459
MO Missouri	0	9,449	84,643	27,628	121,720
MT Montana	0	882	9,854	514	11,250
NE Nebraska	0	4,998	3,185	8,083	16,266
NV Nevada	0	61	0	0	61
NH New Hampshire	0	0	610	0	610
NJ New Jersey	0	1,159	3,524	1,128	5,811
NM New Mexico	0	0	0	0	0
NY New York	1,979	6,305	40,377	3,415	52,076
NC North Carolina	11,803	20,013	35,138	11,340	78,294
ND North Dakota	0	7,040	17,100	308	24,448
OH Ohio	31,882	235,044	94,410	11,125	372,461
OK Oklahoma	0	49	991	88	1,128
OR Oregon	89	5,527	11,393	1,252	18,261
PA Pennsylvania	5,344	1,666	41,039	4,970	53,019
RI Rhode Island	0	969	1,251	250	2,470
SC South Carolina	5,049	24,031	33,330	2,878	65,288
SD South Dakota	0	7,334	7,210	1,835	16,379
TN Tennessee	0	48,948	38,024	4,043	91,015
TX Texas	0	28	321	377	726
UT Utah	0	15	0	0	15
VT Vermont	0	(13)	2,378	125	2,490
VA Virginia	5,311	1,534	59,959	8,096	74,900
WA Washington	3,633	9,905	23,340	3,035	39,913
WV West Virginia	1,466	3,150	5,160	577	10,353
WI Wisconsin	16,235	198,283	76,271	9,264	300,053
WY Wyoming	0	42	683	0	725
TOTAL U.S.:	172,681	1,974,392	1,224,066	321,613	3,692,752
CANADA					
AB Alberta	186	101	33,905	1,656	35,848
BC Brit. Columbia	2,882	107	5,745	32	8,766
MB Manitoba	11	3,837	18,593	2,328	24,769
NB New Brunswick	0	7,629	5,246	445	13,320
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	0	5,800	295	6,095
ON Ontario	406	105,403	57,115	2,309	165,233
PE Pr.Edward Isle	0	60	11,521	0	11,581
PQ Quebec	215	16,867	76,756	139	93,977
SK Saskatchewan	9	234	12,467	215	12,925
TOTAL CAN:	3,709	134,238	227,148	7,419	372,514
EXPORT SALES:	2,666,767	273,717	609,452	123,471	3,673,407
TOTAL AG SALES	**2,843,157**	**2,382,347**	**2,060,666**	**452,503**	**7,738,673**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1988/89

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	110,923	-	-	16,799	127,722
AK Alaska	0	-	-	0	0
AZ Arizona	13	-	-	0	13
AR Arkansas	0	-	-	0	0
CA California	52	-	-	0	52
CO Colorado	15	-	-	13	28
CT Connecticut	26	-	-	0	26
DE Delaware	24,346	-	-	21,842	46,188
FL Florida	94	-	-	13	107
GA Georgia	21	-	-	0	21
HI Hawaii	0	-	-	0	0
ID Idaho	0	-	-	0	0
IL Illinois	926	-	-	741	1,667
IN Indiana	40	-	-	682	722
IA Iowa	522	-	-	133	655
KS Kansas	0	-	-	0	0
KY Kentucky	0	-	-	446	446
LA Louisiana	0	-	-	0	0
ME Maine	616	-	-	0	616
MD Maryland	0	-	-	0	0
MA Massachusetts	0	-	-	307	307
MI Michigan	1,387	-	-	5,140	6,527
MN Minnesota	4,086	-	-	70	4,156
MS Mississippi	0	-	-	0	0
MO Missouri	2,283	-	-	59	2,342
MT Montana	195	-	-	23	218
NE Nebraska	0	-	-	29	29
NV Nevada	0	-	-	0	0
NH New Hampshire	27	-	-	0	27
NJ New Jersey	950	-	-	92	1,042
NM New Mexico	0	-	-	0	0
NY New York	23,908	-	-	26	23,934
NC North Carolina	0	-	-	52	52
ND North Dakota	0	-	-	16	16
OH Ohio	1,175	-	-	60,687	61,862
OK Oklahoma	0	-	-	0	0
OR Oregon	2,400	-	-	6	2,406
PA Pennsylvania	1,641	-	-	389	2,030
RI Rhode Island	0	-	-	22	22
SC South Carolina	0	-	-	0	0
SD South Dakota	0	-	-	0	0
TN Tennessee	16	-	-	320	336
TX Texas	390	-	-	559	949
UT Utah	0	-	-	0	0
VT Vermont	0	-	-	0	0
VA Virginia	118	-	-	88	206
WA Washington	0	-	-	17	17
WV West Virginia	16	-	-	727	743
WI Wisconsin	18,743	-	-	275	19,018
WY Wyoming	119	-	-	0	119
TOTAL U.S.:	195,048	-	-	109,573	304,621
CANADA					
AB Alberta	3,314	-	-	540	3,854
BC Brit. Columbia	17	-	-	8	25
MB Manitoba	33	-	-	15	48
NB New Brunswick	1,099	-	-	29	1,128
NF Newfoundland	0	-	-	0	0
NS Nova Scotia	0	-	-	0	0
ON Ontario	9,832	-	-	379	10,211
PE Pr.Edward Isle	0	-	-	0	0
PQ Quebec	658	-	-	0	658
SK Saskatchewan	4,413	-	-	1,582	5,995
TOTAL CAN:	19,366	-	-	2,553	21,919
EXPORT SALES:	3,319	-	-	124,757	128,076
TOTAL NON-AG	217,733	-	-	236,883	454,616
GRAND TOTAL	**3,060,890**	**2,382,347**	**2,060,666**	**689,386**	**8,193,289**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1988/89 AND 1987/88

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1988/89	1987/88	1989	1988	1987	1986	1988/89	1987/88
MURIATE								
Standard	471,366	427,047	77,331	61,481	71,940	126,763	155,516	435,546
Chemical	10,385	10,047	1,506	780	767	3,251	9,659	10,034
Coarse	172,254	156,450	16,312	6,085	10,654	13,586	162,027	161,019
Granular	653,416	627,277	73,931	57,960	79,543	55,791	637,445	648,632
Soluble	48,435	53,977	4,401	1,982	809	6,524	46,016	52,804
Sulphates	272,051	244,989	48,249	31,805	55,907	88,307	255,607	271,279
TOTAL:	1,627,907	1,519,787	221,730	160,093	219,620	294,222	1,566,270	1,579,314

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988/89	1987/88	1988/89	1987/88	1988/89	1987/88	1988/89	1987/88	1988/89	1987/88
MURIATE										
Standard	152,271	140,636	183,752	134,242	123,276	133,571	4,872	10,503	464,171	418,952
Chemical	-	-	-	-	8,228	10,943	1,086	1,203	9,314	12,146
Coarse	109,396	137,887	49,272	21,409	-	-	-	-	158,668	159,296
Granular	449,144	400,034	204,982	265,157	-	-	-	-	654,126	665,191
Soluble	39,546	38,163	66	3,864	9,150	10,891	164	110	48,926	53,028
Sulphates	169,699	149,729	94,691	110,303	6,973	7,819	44	156	271,407	268,007
TOTAL:	920,056	866,449	532,763	534,975	147,627	163,224	6,166	11,972	1,606,612	1,576,620

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

FERTILIZER YEAR 1988/89

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	4,977	4,977
Belize	0	0	1,670	0	0	1,670
Brazil	68,734	24,596	127,788	0	849	221,967
[illegible]e	1,322	1,646	0	0	15,389	18,357
[illegible]	11,090	0	0	0	29,023	40,113
Columbia	35,027	14,744	1,984	0	1,193	52,948
Costa Rica	8,726	0	4,000	0	6,650	19,376
Dom. Republic	0	336	26,756	13	1,644	28,749
Ecuador	7,044	3,730	2,059	0	0	12,833
French Guiana	1,158	0	181	0	97	1,436
Guatemala	6,283	0	0	0	0	6,283
Honduras	5,474	0	120	0	22	5,616
Japan	12,464	0	8,695	0	19,296	40,455
Malaysia	0	0	0	0	3,716	3,716
Martinique	463	0	4,166	0	284	4,913
Mexico	14,996	0	0	53	3,508	18,557
New Zealand	0	0	1,922	0	4	1,926
Panama	0	0	2,412	0	182	2,594
Peru	4,435	0	0	0	2,275	6,710
Puerto Rico	0	4,220	0	0	406	4,626
Saudi Arabia	0	0	0	0	4,850	4,850
Spain	0	0	6,223	0	0	6,223
Sri Lanka	0	0	0	0	266	266
Taiwan	0	0	0	0	60	60
Venezuela	6,536	0	17,006	0	0	23,542
TOTAL AG:	183,752	49,272	204,982	66	94,691	532,763
NON-AGRICULTURAL						
Argentina	125	-	-	0	0	125
Japan	25	-	-	0	0	25
Korea	214	-	-	0	0	214
Mexico	5,201	-	-	164	44	5,409
Puerto Rico	10	-	-	0	0	10
Sweden	383	-	-	0	0	383
TOTAL NON-AG:	5,958	-	-	164	44	6,166
TOTAL EXPORTS	189,710	49,272	204,982	230	94,735	538,929

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1988/89

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	4,373	2,188	5,456	42	4,772	16,831
AK Alaska	29	0	853	0	2	884
AZ Arizona	510	251	968	199	649	2,577
AR Arkansas	770	248	48,671	6,733	194	56,616
CA California	32,611	15,235	14,895	0	11,533	74,274
CO Colorado	2,725	23	5,979	498	678	9,903
CT Connecticut	0	0	60	0	327	387
DE Delaware	0	0	16	0	438	454
FL Florida	13,575	92	7,285	61	41,298	62,311
GA Georgia	2,517	0	1,409	133	16,191	20,250
HI Hawaii	129	246	0	0	815	1,190
ID Idaho	1,939	9,294	6,360	0	48	17,641
IL Illinois	9,158	9,457	16,253	0	1,881	36,749
IN Indiana	5,367	3,590	6,434	966	2,323	18,680
IA Iowa	1,736	12,323	23,969	223	523	38,774
KS Kansas	3,778	7,584	28,770	4,723	1,303	46,158
KY Kentucky	27	948	4,531	0	7,727	13,233
LA Louisiana	3,028	2,825	23,127	6,031	142	35,153
ME Maine	0	34	0	79	400	513
MD Maryland	0	0	0	320	225	545
MA Massachusetts	0	0	0	0	299	299
MI Michigan	0	0	0	0	2,070	2,070
MN Minnesota	57	399	2,475	197	3,758	6,886
MS Mississippi	6,958	60	6,942	74	610	14,644
MO Missouri	13,164	15,397	109,792	5,521	1,318	145,192
MT Montana	14	22	132	0	0	168
NE Nebraska	2,429	130	9,640	847	5,321	18,367
NV Nevada	0	17	0	0	0	17
NH New Hampshire	0	0	0	0	11	11
NJ New Jersey	0	0	0	0	337	337
NM New Mexico	13,347	48	5,060	31	1,904	20,390
NY New York	0	0	0	0	1,544	1,544
NC North Carolina	1,244	0	391	14	7,626	9,275
ND North Dakota	0	29	0	0	0	29
OH Ohio	1,704	4,216	913	0	7,453	14,286
OK Oklahoma	2,878	1,994	19,021	575	451	24,919
OR Oregon	1,539	1,332	6,085	0	741	9,697
PA Pennsylvania	179	0	2,851	0	2,733	5,763
RI Rhode Island	0	0	0	0	162	162
SC South Carolina	0	0	227	0	6,020	6,247
SD South Dakota	32	0	15	0	0	47
TN Tennessee	3,421	61	1,623	59	769	5,933
TX Texas	13,900	20,957	83,989	11,811	11,927	142,584
UT Utah	6,274	101	2,466	409	4	9,254
VT Vermont	0	0	0	0	244	244
VA Virginia	1,067	0	185	0	3,709	4,961
WA Washington	1,671	208	1,253	0	1,186	4,318
WV West Virginia	0	0	0	0	280	280
WI Wisconsin	0	0	78	0	2,800	2,878
WY Wyoming	121	87	922	0	116	1,246
TOTAL U.S.:	152,271	109,396	449,096	39,546	154,862	905,171
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	403	403
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	491	491
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	116	116
ON Ontario	0	0	48	0	7,097	7,145
PE Pr.Edward Isle	0	0	0	0	306	306
PQ Quebec	0	0	0	0	6,424	6,424
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	48	0	14,837	14,885
EXPORT SALES:	183,752	49,272	204,982	66	94,691	532,763
TOTAL AG SALES	336,023	158,668	654,126	39,612	264,390	1,452,819

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1988/89

NON-AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	27	-	-	0	0	27
AK	Alaska	0	-	-	0	0	0
AZ	Arizona	2,309	-	-	0	60	2,369
AR	Arkansas	14	-	-	14	105	133
CA	California	6,618	-	-	0	640	7,258
CO	Colorado	1,460	-	-	30	35	1,525
CT	Connecticut	104	-	-	0	0	104
DE	Delaware	3,670	-	-	0	275	3,945
FL	Florida	197	-	-	0	406	603
GA	Georgia	1,725	-	-	0	640	2,365
HI	Hawaii	0	-	-	0	0	0
ID	Idaho	36	-	-	0	0	36
IL	Illinois	285	-	-	5	17	307
IN	Indiana	25	-	-	0	328	353
IA	Iowa	668	-	-	0	138	806
KS	Kansas	1,549	-	-	139	117	1,805
KY	Kentucky	0	-	-	136	0	136
LA	Louisiana	1,600	-	-	1,630	72	3,302
ME	Maine	173	-	-	0	0	173
MD	Maryland	0	-	-	0	147	147
MA	Massachusetts	321	-	-	171	68	560
MI	Michigan	7	-	-	0	86	93
MN	Minnesota	13	-	-	0	3	16
MS	Mississippi	47,351	-	-	86	0	47,437
MO	Missouri	267	-	-	103	448	818
MT	Montana	0	-	-	0	50	50
NE	Nebraska	947	-	-	13	7	967
NV	Nevada	6	-	-	0	109	115
NH	New Hampshire	0	-	-	0	0	0
NJ	New Jersey	341	-	-	0	562	903
NM	New Mexico	20,682	-	-	602	476	21,760
NY	New York	42	-	-	0	238	280
NC	North Carolina	524	-	-	0	111	635
ND	North Dakota	0	-	-	0	0	0
OH	Ohio	144	-	-	0	19	163
OK	Oklahoma	3,128	-	-	326	376	3,830
OR	Oregon	94	-	-	0	12	106
PA	Pennsylvania	1,426	-	-	42	115	1,583
RI	Rhode Island	13	-	-	14	0	27
SC	South Carolina	14	-	-	64	0	78
SD	South Dakota	33	-	-	0	0	33
TN	Tennessee	1,738	-	-	9	0	1,747
TX	Texas	23,525	-	-	5,766	1,008	30,299
UT	Utah	8,130	-	-	0	12	8,142
VT	Vermont	0	-	-	0	0	0
VA	Virginia	0	-	-	0	2	2
WA	Washington	1,748	-	-	0	6	1,754
WV	West Virginia	0	-	-	0	0	0
WI	Wisconsin	223	-	-	0	16	239
WY	Wyoming	327	-	-	0	0	327
	TOTAL U.S.:	131,504	-	-	9,150	6,704	147,358
CANADA							
AB	Alberta	0	-	-	0	0	0
BC	Brit. Columbia	0	-	-	0	0	0
MB	Manitoba	0	-	-	0	0	0
NB	New Brunswick	0	-	-	0	0	0
NF	Newfoundland	0	-	-	0	0	0
NS	Nova Scotia	0	-	-	0	0	0
ON	Ontario	0	-	-	0	269	269
PE	Pr.Edward Isle	0	-	-	0	0	0
PQ	Quebec	0	-	-	0	0	0
SK	Saskatchewan	0	-	-	0	0	0
	TOTAL CAN:	0	-	-	0	269	269
EXPORT SALES:		5,958	-	-	164	44	6,166
TOTAL NON-AG		137,462	-	-	9,314	7,017	153,793
GRAND TOTAL		473,485	158,668	654,126	48,926	271,407	1,606,612

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0889
SEPTEMBER 27, 1989

AUGUST

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989	1988	Change %	1989	1988	Change %	1989	1988	Change %
Beginning Inventory	1,787,936	1,228,624	45.5%	227,958	177,319	28.6%	2,015,894	1,405,943	43.4%
(+) Production	333,130	609,949	-45.4%	146,186	127,542	14.6%	479,316	737,491	-35.0%
(-) Ending Inventory	1,513,076	1,080,592	40.0%	235,135	180,249	30.5%	1,748,211	1,260,841	38.7%
(=) Total Disappearance	607,990	757,981	-19.8%	139,009	124,612	11.6%	746,999	882,593	-15.4%
(-) Exports	208,056	342,072	-39.2%	33,126	49,287	-32.8%	241,182	391,359	-38.4%
(=) Disappearance-Canada & United States	399,934	415,909	-3.8%	105,883	75,325	40.6%	505,817	491,234	3.0%

TWO MONTHS (JULY-AUGUST) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989/90	'88/89	Change %	1989/90	'88/89	Change %	1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	707,988	1,081,983	-34.6%	267,711	246,793	8.5%	975,699	1,328,776	-26.6%
(-) Ending Inventory	1,513,076	1,080,592	40.0%	235,135	180,249	30.5%	1,748,211	1,260,841	38.7%
(=) Total Disappearance	1,205,563	1,308,311	-7.9%	254,306	226,637	12.2%	1,459,869	1,534,948	-4.9%
(-) Exports	551,235	665,034	-17.1%	101,325	102,539	-1.2%	652,560	767,573	-15.0%
(=) Disappearance-Canada & United States	654,328	643,277	1.7%	152,981	124,098	23.3%	807,309	767,375	5.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748										
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1989

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1989 AUG	1988	MINE SITE	OFFSITE	1989	1988	1989 AUG	1988
MURIATE								
Special Standard	17,312	13,659	19,686	6,534	26,220	45,250	15,490	3,284
Standard	132,338	222,948	299,753	143,091	442,844	313,651	130,857	242,879
Chemical	4,811	4,374	8,886	3,692	12,578	6,685	5,916	8,518
Coarse	87,423	185,702	175,289	410,828	586,117	427,559	275,062	254,470
Granular	166,107	241,303	285,369	214,593	499,962	329,134	250,755	308,824
Soluble	43,993	48,618	63,642	54,612	118,254	90,611	54,944	52,578
Sulphates	27,332	20,887	46,009	16,227	62,236	47,951	13,975	12,040
TOTAL:	479,316	737,491	898,634	849,577	1,748,211	1,260,841	746,999	882,593

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1989 AUG	1988	1989 AUG	1988	1989 AUG	1988	1989 AUG	1988	1989	1988
MURIATE										
Special Std	-	-	10,480	9,242	-	-	-	-	10,480	9,242
Standard	14,922	18,019	122,300	203,327	21,942	21,913	275	434	159,439	243,693
Chemical	-	-	-	-	5,280	7,605	603	162	5,883	7,767
Coarse	265,229	205,919	20,099	32,773	-	-	-	-	285,328	238,692
Granular	176,723	167,649	62,748	130,602	-	-	-	-	239,471	298,251
Soluble	25,360	27,270	4,493	8,806	10,555	9,279	14,551	2,461	54,959	47,816
Sulphates	8,017	8,632	5,589	3,552	563	765	44	-	14,213	12,949
TOTAL:	490,251	427,489	225,709	388,302	38,340	39,562	15,473	3,057	769,773	858,410

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1989

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1989 AUG	1988	MINE SITE	OFFSITE	1989	1988	1989 AUG	1988
MURIATE								
Special Standard	17,312	13,659	19,686	6,534	26,220	45,250	15,490	3,284
Standard	95,689	190,682	220,141	143,168	363,309	246,755	103,925	210,185
Chemical	2,816	3,271	7,147	3,692	10,839	5,799	4,771	7,686
Coarse	70,513	170,244	155,775	410,828	566,603	407,883	264,092	243,304
Granular	103,682	187,556	230,888	205,622	436,510	290,429	166,787	243,010
Soluble	43,118	44,537	54,983	54,612	109,595	84,476	52,925	50,512
TOTAL:	333,130	609,949	688,620	824,456	1,513,076	1,080,592	607,990	757,981

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1989 AUG	1988	1989 AUG	1988	1989 AUG	1988	1989 AUG	1988	1989	1988
MURIATE										
Special Std	-	-	10,480	9,242	-	-	-	-	10,480	9,242
Standard	6,774	9,497	114,640	191,836	11,680	11,054	-	-12	133,094	212,377
Chemical	-	-	-	-	4,488	6,771	251	162	4,739	6,933
Coarse	258,153	200,613	15,570	27,266	-	-	-	-	273,723	227,879
Granular	109,907	127,154	48,071	102,362	-	-	-	-	157,978	229,516
Soluble	23,762	25,968	4,493	8,753	10,134	8,566	14,551	2,461	52,940	45,748
TOTAL:	398,596	363,232	193,254	339,461	26,302	26,391	14,802	2,611	632,954	731,695

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

AUGUST 1989

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1989 AUG	1988	MINE SITE	OFFSITE	1989	1988	1989 AUG	1988
MURIATE								
Standard	36,649	32,266	79,612	-77	79,535	66,896	26,932	32,694
Chemical	1,995	1,103	1,739	-	1,739	886	1,145	832
Coarse	16,910	15,458	19,514	-	19,514	19,676	10,970	11,166
Granular	62,425	53,747	54,481	8,971	63,452	38,705	83,968	65,814
Soluble	875	4,081	8,659	-	8,659	6,135	2,019	2,066
Sulphates	27,332	20,887	46,009	16,227	62,236	47,951	13,975	12,040
TOTAL:	146,186	127,542	210,014	25,121	235,135	180,249	139,009	124,612

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES AUGUST	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 AUG	1988	1989 AUG	1988	1989 AUG	1988	1989 AUG	1988	1989	1988
MURIATE										
Standard	8,148	8,522	7,660	11,489	10,262	10,859	275	446	26,345	31,316
Chemical	-	-	-	-	792	834	352	-	1,144	834
Coarse	7,076	5,306	4,529	5,507	-	-	-	-	11,605	10,813
Granular	66,816	40,495	14,677	28,240	-	-	-	-	81,493	68,735
Soluble	1,598	1,302	-	53	421	713	-	-	2,019	2,068
Sulphates	8,017	8,632	5,589	3,552	563	765	44	-	14,213	12,949
TOTAL:	91,655	64,257	32,455	48,841	12,038	13,171	671	446	136,819	126,715